



What might microinsurance need?

The Need for Actuarial Services and Training
Actuarial Technicians in Developing Countries
International Actuarial Association Workshop
22 May 2013, The Hague

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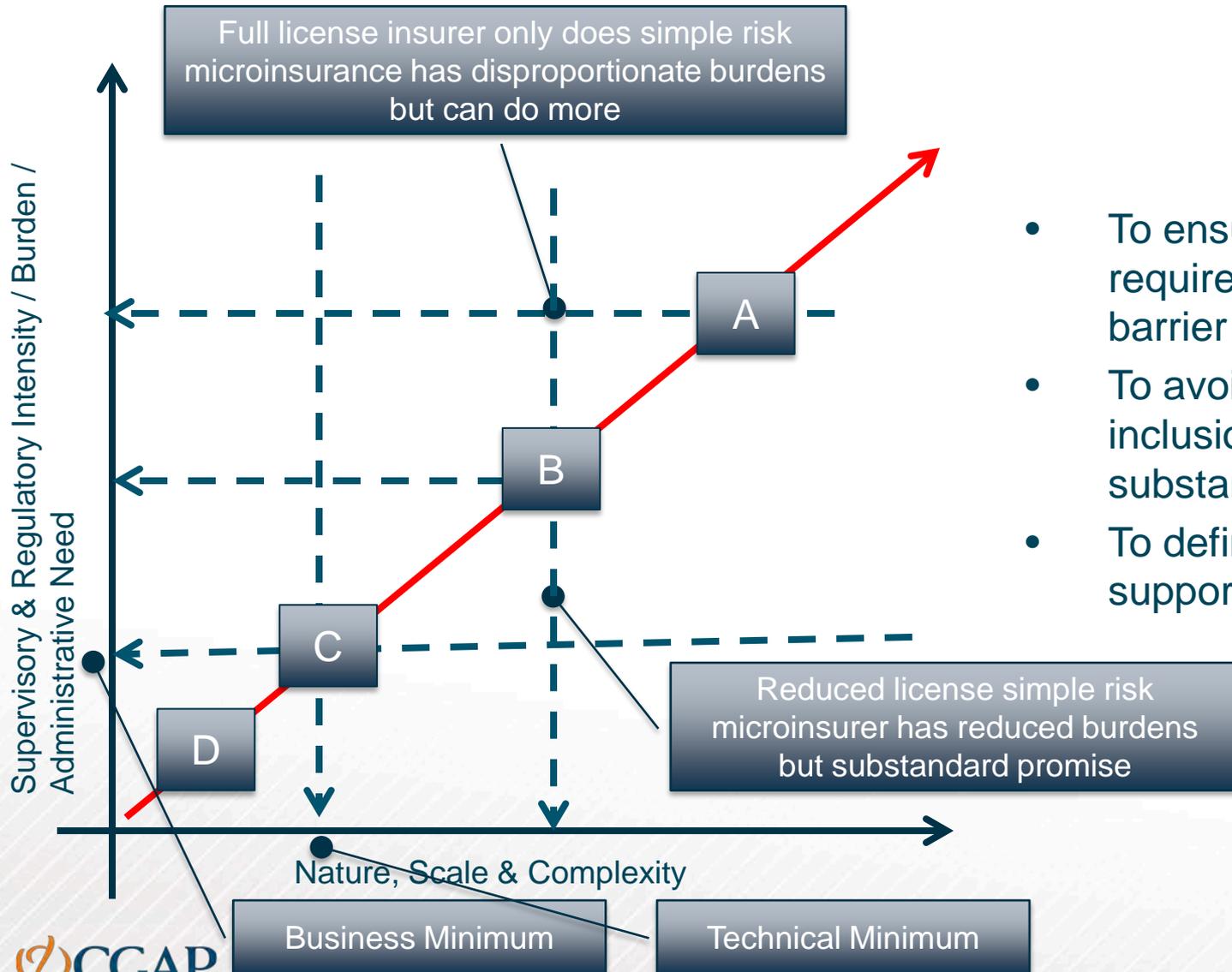
Less inclusive insurance markets are characterized by barriers

- Supply side, demand side, multifaceted, cost, affordability, profitability, products that truly meet client needs, regulatory burdens on suppliers, restrictions in business models



To address, overcome, remove, go around barriers, things have to be done differently. There has to be innovation.

The challenge of proportionality



- To ensure disproportionate requirements are not a barrier to access
- To avoid extending inclusion but only to substandard products
- To define and innovate to support the minimum case

Key services need to be defined and delivered

Thinking about outcomes

- Some outcome ideas for the actuarial function:
 - Products where prices are soundly established, experience is monitored, and adjustments are made when needed
 - Insurers that establish adequate resources:
 - provisions and capital, appropriately invested in suitable assets
 - taking account of the need to manage extreme risks, in particular reinsurance
- Will have implications for other aspects of regulation including disclosure and distribution
- Some delivery options:
 - Fully centralized standard or regulated products as a requirement for some and an option for others
 - Regulated and restricted investments and reinsurance
 - Use of centralized or shared services
 - Division of capacity between a central and distributed (in company) functionality

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Advancing financial inclusion to improve the lives of the poor

