IAA Health Section Committee Meeting Minutes,
Feb 06 2017, 9-10am US Eastern time (New York time)

Participants:

<table>
<thead>
<tr>
<th>Designation</th>
<th>Name</th>
<th>Topic Team leader</th>
<th>Country</th>
<th>Present?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chairperson</td>
<td>April Choi (AC)</td>
<td></td>
<td>USA</td>
<td>Yes</td>
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<tr>
<td>Secretary</td>
<td>Alex Brownlee (AB)</td>
<td></td>
<td>South Africa</td>
<td>Yes</td>
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<tr>
<td>Treasurer</td>
<td>Cheng Hock Chi (CHC)</td>
<td></td>
<td>Singapore</td>
<td>No</td>
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<tr>
<td>Committee Members</td>
<td>Adrian Baskir (ABa)</td>
<td></td>
<td>UK</td>
<td>Yes</td>
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<td></td>
<td>Denis Garand (DG)</td>
<td>Microinsurance</td>
<td>Canada</td>
<td>No</td>
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<td></td>
<td>Froylan Puente (FP)</td>
<td>Risk Adjustment</td>
<td>Mexico</td>
<td>Yes</td>
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<td></td>
<td>Stuart Rodger (SR)</td>
<td></td>
<td>Australia</td>
<td>No</td>
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<td></td>
<td>John Rutherford (JR)</td>
<td>Medical Expense</td>
<td>International</td>
<td>No</td>
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<td></td>
<td>Alexander Sadovski (ASad)</td>
<td></td>
<td>Bulgaria</td>
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<td></td>
<td>Aldona Skucaite (ASku)</td>
<td>Critical Illness. Library administrator.</td>
<td>Lithuania</td>
<td>Yes till 9:45</td>
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<td></td>
<td>Ulrich Stellmann (US)</td>
<td>Medical Expense. Risk Capital.</td>
<td>Germany</td>
<td>No</td>
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<td></td>
<td>Alex Leung</td>
<td>Medical Expense</td>
<td>Taiwan</td>
<td>No</td>
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<td>IAA Delegates</td>
<td>Cecil Bykerk (CB)</td>
<td></td>
<td>USA</td>
<td>Yes</td>
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<td></td>
<td>Christelle Dieudonne (CD)</td>
<td></td>
<td>France</td>
<td>No</td>
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<tr>
<td>Topic Team Members</td>
<td>Lisa Morgan (LM)</td>
<td>Microinsurance</td>
<td>UK</td>
<td>Yes</td>
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<tr>
<td>not on Committee</td>
<td>Yair Babad (YB)</td>
<td>Long Term Care</td>
<td>Israel</td>
<td>Yes</td>
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<td></td>
<td>Andrew Dalton (AD)</td>
<td>Long Term Care</td>
<td>USA</td>
<td>No</td>
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<td></td>
<td>Sheree Swanson (SS)</td>
<td>Risk Adjustment</td>
<td>USA</td>
<td>No</td>
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<td>Dan Skwire (DS)</td>
<td>Income Protection</td>
<td>USA</td>
<td>No</td>
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<tr>
<td>Other Invitees</td>
<td>Carol Ann Banks (CAB)</td>
<td>IAA staff</td>
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<td>Yes</td>
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Attachments:
I. November 21st 2016 IAAHS meeting minutes v3.0
II. Joint ASSA webinar series – concept proposal
III. DSTF documents
Agenda

1. Roll call and welcome attendees - April
   April welcomed everyone and took roll call.

2. Approval of Nov 21st 2016 meeting minutes – Alex
   The approval was deferred as a question was raised that requires Cheng Hock’s response:
   Section 4 page 3: Was the 10k cost mentioned for the IAP actually 15k?
   Furthermore, section 8.a.(iii) was considered a comment only rather than a risk and this
   needs to be confirmed.

3. Chairperson’s update
   a. DSTF
      - Volunteers:
        o Sections Communication Coordination Team
          Abraham Hernandez has agreed to Chair. Adrian Baskir will represent IAAHS.
        o Continuing Professional Development requirements
          Aldona has volunteered to support this project.
        o Other projects – Alex Leung has volunteered to help for a project.
        o April welcomed anyone else that would like to volunteer to help.

   - Other Update
     • Three colloquia organized by other Sections will take place in 2017 and a
       pilot communication/ marketing process is planned. Although Health
       Section is not involved in the colloquia, non-participating Sections will be
       included in some of the promotion material. April will request for help as
       needs emerge. New brochures are being developed – see later section.
     • DSTF to liaise with selected FMAs to develop a game plan for working
       together on publicity and communication efforts. April is liaising already
       with the American Academy of Actuaries (AAA) in the US. Currently, the
       Academy’s website has an International ribbon where one can access the
       IAA news and events (such as Colloquiam but not webinars). The AAA
       also welcomes holding joint webinars. Further collaboration will be
       discussed as events emerge.
     • Aiming to increase visibility and dialog during meetings in Budapest.
     • Further actions include: (1) engaging with a marketing consultant, (2)
       create, organize, document and publicize the intellectual content (but this
       needs a volunteer) and April would like to engage more on this before
       proceeding and (3) promote the Sections at ICA2018.
     • A single person in the IAA Secretariat will be appointed as the primary
       contact and support person for all the Sections.
     • Lots of things are happening and April will keep the Committee informed.

   b. ICA 2018 Programme volunteer
• Alex Leung has volunteered to also work on this programme. Aldona would like some more clarification before volunteering.
• Adrian described what was done by the Programme Committee based on St Johns experience: Review the papers for suitably, after requesting for an abstract. Then review draft papers and keep them on track. Perform a high level review of the content. Then liaise with colloquium to organize programme and setup moderator. Also help recruit certain topic presenters and plenary speakers. Become pro-active in developing the programme.
• April requested one more volunteer.

c. Other
• Mathieu Langelier, the new Executive Director, has joined and will be speaking to April.
• April will send an example of a ‘welcome’ letter to new members and thinks this is a good idea as it will make a new member feel welcome and recognized.
• Please check if you have paid your IAAHS dues, otherwise you will not be on the IAAHS member distribution list. As Committee members and TTL, we should all be a Section member.

4. Value Proposition and Brochure discussion – all
• Sections have agreed to combine the common wording for each Section and then each Section adding their unique value proposition
• April mentioned that Yair commented that he was not yet satisfied. Yair mentioned that the first draft was not appealing and expressed the view that it must attract young actuaries and many others. It should be simpler wording and really touch on what is happening. This should be an appealing brochure to attract members to participate.
• April will ask for further input.

5. Financial & Membership – April for Cheng Hock
• St Johns’ loss only CAD3023 instead of CAD3500 expected.
• No financials to view as yet.

6. Sub-committee and Topic Team feedback

a. Planning – Adrian
• Awaiting membership survey results.
• Webinars: Planning for 8, with 1 done, 1 planned and 4 targeted from St John’s. Topic team leaders should help fill the quota.
• Future events: No further developments at this time.

b. Membership - Yair
• Waiting for survey results

c. Medical Expense – John, Ulrich and Alex Leung
• No feedback.

d. Critical Illness – Aldona
Aldona has resigned and April thanked her for her services. Depending on the survey results, we can firm up the topic teams and then look for TTL.

e. Microinsurance – Denis, Lisa
   No feedback.

f. Risk Adjustment – Froylan
   No developments but will work on this.

g. Long Term Care - Yair and Andrew
   • Good information for a webcast from Population Issue Working Group LTC report.

h. Income Protection – Dan
   No feedback.

i. Comparative Health Systems – vacant
   Alex Leung switching from Medical Expense to Comparative Health topic team. Aim would be to try get a second lead, preferably outside Committee.

April suggested we look for topic team leaders who are energetic and willing to volunteer, and preferably someone outside of this group. Being a Topic Team Leader provides the individual a good exposure to the Section’s activities.

7. Other Updates
   a. Update on health committee – Cecil
      • The Committee is going through transition, so it is reviewing its strategic objectives. Looking at projects and planning ahead. A paper on personalised medicine is being finalised. Further plans in healthcare actuaries and big data, medical inflation and the role of the healthcare actuary.
      • The Committee is trying to also start some projects with the OECD.
      • Any attendees that attended the Cape Town meeting in November to please send any notes of the meeting to Cecil.
      • Next leadership meeting is scheduled for March and the terms of office of the Officers are being discussed. Typically there are two vice chairs, split by region, but there are three currently. Ulrich is in his final year, Cecil is in his 2nd term as well as Ibrahim Muhanna. Christelle is now the new Chair.

b. ICA update – Ulrich
   No feedback.

c. Library update – Aldona
   There are still some issues with library updates that Aldona is engaging upon.

d. IAA Secretariat update – Carol Ann
   • Recruitment for a new Sections support role with marketing and communications expertise is underway.
   • Carol Ann will be on leave for 3 weeks, with Tasha standing in part-time. Can also contact Christian in the meantime.
   • Financials should be ready in the 1st week in March.
• The IAA will not be using the IAP proposal from DAV, but Carol Ann et al are planning for a substitute. A draft proposal is likely ready for the Budapest meetings.

e. Webinar (mostly for information):
   Past:
   i. International Private Medical Insurance by RGA, held on Dec 8 2016, 3pm S Africa time, presenters: John Rutherford, Michael Edge and Colin Weston. Had over 70+ registrants but actual # of attendees was just over 40.
   ii. Global Perspective on Risk Adjustment, held on Jan 19 2017, presenter: John Bertko and Erin Trish. Had 70+ registrants but actual # of attendees was lower.

Future:
   i. Joint webinar with ASSA – dates to be arranged by John Rutherford & Alex Brownlee. This will be a series. Abstract sent to Committee and Lisa Morgan confirmed that it is a topic that is relevant in her area. Alex proposed to wait to see the member survey results, but April felt it was a good topic and confirmed to go ahead regardless.
   ii. Geonomics by Health Committee, date: TBD, presenter: Emile Stipp
   iii. Long Term Care by Population Workgroup, date and presenters: series being arranged, with 1st one partnered with Academy of Actuaries, featuring the US and Germany. Aiming for end of March with announcement due soon. Other countries have also been selected and presenters being sourced. This is based on the Population Issue Workgroup report, with a country specific focus.
   iv. End of Life, date: 2017, will approach AAA as a joint webinar
   v. The impact of Demand-driven Health Assessments on Customer Behaviour and Medical Insurance Claims in the UK, presenter: Adrian Baskir. Aiming for May.
   vi. Others – Topic Team leaders to volunteer to organize webinars to be held in 2017. April again requested help with promoting the webinars and send announcements within own organizations. April suggested creating a list showing individuals (Committee members and TTL) who will be responsible for either a local or regional association they will be responsible for and help with promotion.

9. Future meetings – please mark your calendars

   - 2017 April 19-21, Budapest, with IAAHS meeting set for Sat 22nd April, 10:30am to 12pm
   - 2017 Oct 4-6, Chicago
   - Meetings in 2017 to be held on February, June, August, Dec, 1st Monday of the month, 9am -10am eastern time.
     • Exact dates will be Feb 6, Jun 5, Aug 7, and Dec 4.
     • Will include updates from sub-committees and Topic Team leaders as standing agenda items in all future meetings. Will include updates from
IAA delegates, Health Committee and Library manager at every other meetings. Will include financial and membership update each quarter. Will include 2018 ICA update as standing agenda item from Nov 2016 - April 2018.

Alex Brownlee confirmed that he had sent Outlook invites for all 4 meetings. Attendees did not receive them and Alex will try sort it out and send the invites again.

Meeting ended 10:10am.