WeDoctor allows users to have a text and image consult with 5 specialists at the same time. Resolving the difficulty of getting specialist consults and simplify the process of getting a second opinions.

Creating easy and fast access to top tier medical resources

- Vast reach of medical network
  - 280K Network Doctors
  - 7,800 Network Hospitals

Direct integration with hospital system

Three form of tele-consults
- **Text consult:** Unlimited text messages & photos for 24 hours
- **Voice consult:** 15 min voice consult
- **Video consult:** 15 min video consult

Continue to a 1v1 follow up

Three form of tele-consults

1. **Text consult:** Unlimited text messages & photos for 24 hours
2. **Voice consult:** 15 min voice consult
3. **Video consult:** 15 min video consult
Solving for Quality part 1

Example: DingXiang Doctor online doctor rating system

DingXiang Doctor created a “LinkedIn + TripAdvisor” doctor rating system showing each doctor’s detailed verified background information and allow users to review doctors after their treatment.

Aim to provide quality medical information to the users

Search for doctors by specialty and see their rating

Showing doctor’s detailed profile information

Showing other user’s review of the doctor

Showing all articles published by the doctor
DingXiang Doctor created an “Wikipedia” with validated medical information published by the doctors or other researchers, giving users access to a reliable source of medical content.

**Aim to provide quality medical information to the users**

**Search for medical information in the encyclopedia**

**Recommended doctors for the condition**

**Recommended hospitals for the condition**

**Recommended medication for the condition**

**Doctors on the platform goes through selection process**

**Comprehensive doctor profile and contents produced**

**Contents are reviewed and verified**
If we zoom out and look at the big picture

<table>
<thead>
<tr>
<th>Feature</th>
<th>PingAn Good Doctor</th>
<th>WeDoctor</th>
<th>DingXiang Doctor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Convenience</td>
<td>One-minute clinic &amp; Online consults</td>
<td>Online consults</td>
<td>Online consults</td>
</tr>
<tr>
<td>Access</td>
<td>Specialist consults</td>
<td>Hospital booking &amp; specialist consults</td>
<td>Specialist consults</td>
</tr>
<tr>
<td>Quality</td>
<td>Doctor rating system &amp; Encyclopedia</td>
<td>Doctor rating system</td>
<td>Doctor rating system &amp; Encyclopedia</td>
</tr>
</tbody>
</table>

**Ping An Good Doctor**
- 400 mil registered users
- 30 mil monthly paying users
- 1.2 bil cumulative consultations

**Source:** Ping An Healthcare and Technology Company Limited 2021 Interim Report, figures as of April 2021

**WeDoctor**
- 220 mil registered users
- 25 mil monthly paying users
- 7,800+ connected hospitals
- 270k registered doctors

**Source:** AI财经社 figures as of April 2021

**DingXiang Doctor**
- 50 mil registered users
- 100k published medical articles
- 50k+ tier 3 hospital doctors

**Source:** Baidu figures as of 2021
The Future of Telemedicine Market in China
Whilst progress is significant, solutions are still being developed.
THANK YOU

Lucy Feng
lucy.feng@vitalitygroup.com

Zack Shan
zack.shan@vitalitygroup.com