

**INTERNATIONAL ACTUARIAL ASSOCIATION**

**FINANCIAL STATEMENTS**

**YEAR ENDED DECEMBER 31, 2022**

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**PARKER PRINS LEBANO**  
**Chartered Professional Accountants**  
Professional Corporation

**INDEPENDENT AUDITORS' REPORT**

To the Members of the:  
**INTERNATIONAL ACTUARIAL ASSOCIATION**

**Opinion**

We have audited the financial statements of the International Actuarial Association (IAA), which comprise the Statement of Financial Position as at December 31, 2022, and the Statements Of Changes In Net Assets, Revenues And Expenses, and Cash Flows for the year then ended, and Notes To The Financial Statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of IAA as at December 31, 2022 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

**Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of IAA in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

**Other Matters**

The conflict in the Ukraine has raised some further uncertainty regarding the financial impacts to the organization due to its global reach. As the longer-term effect of the conflict from a financial perspective remains undetermined, it is not possible at this time to estimate any potential negative impacts on investments or the excess of revenues over expenditures that might result.

**Information Other than the Financial Statements and Auditors' Report Thereon**

Management is responsible for the other information. The other information comprises the information included in IAA's Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing IAA's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate IAA or to cease operations, or has no realistic

alternative but to do so.

Those charged with governance are responsible for overseeing IAA's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of IAA's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on IAA's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause IAA to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### **Supplementary Financial Information**

We have not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the schedule on page 13 of IAA's financial statements.



Parker Prins Lebano Chartered Professional Accountants Professional Corporation  
Authorized to practice public accounting by the Chartered Professional Accountants of Ontario

Ottawa, Ontario  
May 27, 2023

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# INTERNATIONAL ACTUARIAL ASSOCIATION

## STATEMENT OF FINANCIAL POSITION

AS AT DECEMBER 31, 2022

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	<u>2022</u>	<u>2021</u>
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	\$ 313,095	\$ 1,395,939
Investments (Note 4)	826,696	713,071
Trade receivables	40,779	70,989
Government receivables	20,546	-
Inventories	54,953	55,145
Prepaid expenses	<u>199,687</u>	<u>187,521</u>
	1,455,756	2,422,665
INVESTMENTS (Note 4)	3,346,249	2,198,303
CAPITAL ASSETS (Note 5)	<u>49,051</u>	<u>110,006</u>
	<u>\$ 4,851,056</u>	<u>\$ 4,730,974</u>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts payable and accrued liabilities	\$ 181,601	\$ 203,673
Deferred membership revenue	<u>20,357</u>	<u>17,387</u>
	<u>201,958</u>	<u>221,060</u>
<b>CONTRIBUTIONS HELD FOR:</b>		
Congress Bursary Fund Article 34 (Note 6)	343,707	277,260
Financial Assistance Fund (Note 7)	-	4,395
Advice and Assistance Fund (Note 8)	26,753	31,264
IAA Section Fund (Note 9)	-	2,167
IAA Special Fund (Note 10)	<u>187,583</u>	<u>187,583</u>
	<u>558,043</u>	<u>502,669</u>
	<u>760,001</u>	<u>723,729</u>
Contractual obligations (Note 12)		
<b>NET ASSETS</b>		
INVESTED IN CAPITAL ASSETS	49,051	110,006
UNRESTRICTED NET ASSETS	<u>4,042,004</u>	<u>3,897,239</u>
	<u>4,091,055</u>	<u>4,007,245</u>
	<u>\$ 4,851,056</u>	<u>\$ 4,730,974</u>

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# INTERNATIONAL ACTUARIAL ASSOCIATION

## STATEMENT OF CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2022

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	<u>2022</u>	<u>2021</u>
BALANCE, BEGINNING OF THE YEAR	\$ 4,007,245	\$ 3,281,088
EXCESS OF REVENUES OVER EXPENSES	83,810	728,568
DISBURSEMENT OF SECTION NET ASSETS	<u>-</u>	<u>(2,411)</u>
BALANCE, END OF THE YEAR	<u>\$ 4,091,055</u>	<u>\$ 4,007,245</u>

# INTERNATIONAL ACTUARIAL ASSOCIATION

## STATEMENT OF REVENUES AND EXPENSES

FOR THE YEAR ENDED DECEMBER 31, 2022

	<u>2022</u>	<u>2021</u>
<b>REVENUES</b>		
Membership dues	\$ 2,136,504	\$ 2,101,493
Interest and investment	79,798	51,632
Book sales	8,288	12,420
Other income (Note 11)	<u>(90,612)</u>	<u>241,021</u>
	2,133,978	2,406,566
Assistance and Section Funds	<u>(2,458)</u>	<u>33,790</u>
	<u>2,131,520</u>	<u>2,440,356</u>
<b>EXPENSES</b>		
<b>ADMINISTRATION</b>		
Amortization - office assets	5,013	4,839
Office and overhead	74,427	62,518
Office space	131,391	127,630
Professional services	79,487	26,099
Support staff	<u>253,406</u>	<u>271,299</u>
	<u>543,724</u>	<u>492,385</u>
<b>GOVERNANCE</b>		
Gifts and awards	14,081	17,617
Insurance - director and officer liability	23,994	21,370
Professional services (audit)	22,237	18,000
Support staff	<u>77,054</u>	<u>120,739</u>
	<u>137,366</u>	<u>177,726</u>
<b>COMMUNICATIONS AND IT</b>		
Amortization - IT hard and software	64,003	63,046
Bursaries	4,514	-
Communication tools and services	145,888	115,661
Initiatives	35,461	71,784
Marketing	3,711	27,227
Support staff	<u>133,389</u>	<u>84,552</u>
	<u>386,966</u>	<u>362,270</u>
<b>EVENTS</b>		
Other meetings	13,221	9,806
Statutory meetings	327,256	59,718
Support staff	<u>58,710</u>	<u>45,354</u>
	<u>399,187</u>	<u>114,878</u>
<b>IMPACT</b>		
Committee and representation	76,235	11,748
Support staff	<u>76,281</u>	<u>84,552</u>
	<u>152,516</u>	<u>96,300</u>
<b>ASSURE</b>		
Support staff	<u>133,058</u>	<u>115,532</u>
<b>ADVANCE</b>		
Support staff	<u>294,893</u>	<u>352,697</u>
	<u>2,047,710</u>	<u>1,711,788</u>
<b>EXCESS OF REVENUES OVER EXPENSES</b>	<u>\$ 83,810</u>	<u>\$ 728,568</u>

The accompanying notes are an integral part of these financial statements.

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# INTERNATIONAL ACTUARIAL ASSOCIATION

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022

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	<u>2022</u>	<u>2021</u>
<b>CASH FLOWS FROM (USED FOR) OPERATING ACTIVITIES</b>		
Excess of revenue over expenses	\$ 83,810	\$ 728,568
Items not affecting cash:		
Amortization	69,016	67,885
Unrealized gain on investments	451,520	(122,084)
Revenues of Assistance and Section Funds	(11,074)	(36,501)
Net change in non-cash working capital:		
Trade receivables	30,210	(43,230)
Government receivables	(20,546)	-
Inventories	192	838
Prepaid expenses	(12,166)	(5,810)
Accounts payable and accrued liabilities	(22,072)	44,858
Deferred membership revenue	2,970	(4,528)
	<u>571,860</u>	<u>629,996</u>
<b>CASH FLOWS (USED FOR) FROM INVESTING ACTIVITIES</b>		
Additions to capital assets, net of dispositions	(8,060)	(13,569)
Net (purchases) proceeds of investments	<u>(1,713,091)</u>	<u>381,532</u>
	<u>(1,721,151)</u>	<u>367,963</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Contributions received from held funds	<u>66,447</u>	<u>9,428</u>
<b>OTHER ACTIVITY</b>		
Disbursement of section net assets	<u>-</u>	<u>(2,411)</u>
<b>NET (DECREASE) INCREASE IN CASH DURING THE YEAR</b>	<u>(1,082,844)</u>	<u>1,004,976</u>
<b>CASH AND EQUIVALENTS, BEGINNING OF YEAR</b>	<u>1,395,939</u>	<u>390,963</u>
<b>CASH AND EQUIVALENTS, END OF YEAR</b>	<u>\$ 313,095</u>	<u>\$ 1,395,939</u>

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# INTERNATIONAL ACTUARIAL ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2022

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### 1. NATURE OF THE ASSOCIATION

The International Actuarial Association (IAA) was incorporated in accordance with the laws of Switzerland. Founded in 1895, and reformed in 1998 with a new constitution, the IAA is the worldwide association of professional actuarial associations, with a number of special interest sections for individual actuaries. The IAA's mission is to represent the actuarial profession and promote its role, reputation and recognition in the international domain and to promote professionalism, develop education standards and encourage research.

The IAA is a non-profit organization under the Income Tax Act and, as such, is exempt from income taxes.

A number of Sections operate under the jurisdiction of the IAA constitution - Actuarial Approach for Financial Risks (AFIR/ERM), Actuarial Studies in Non-Life Insurance (ASTIN), IAA Health Section (IAAHS), International Association of Consulting Actuaries (IACA), IAA Life Section (IAALS) and the Pensions, Employee Benefits & Social Security (PBSS).

### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations, and reflect the following policies:

#### REVENUE RECOGNITION

The IAA follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Membership dues are recognized in the year to which the dues relate. Dues revenue received in advance are deferred to the year to which the dues relate.

Revenues from Colloquia/Web seminars are recognized in the year in which these events are held, when the IAA assumes the organization of the events.

Interest and investment revenue is recognized on an accrual basis.

Book sales are recognized when the books are delivered.

Unrealized gains and losses on investments represent market value changes in the year, net of reallocation of prior year realized gains/losses on securities sold during the year.

#### IN-KIND CONTRIBUTIONS

Contributed materials and services which are used in the normal course of the IAA's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if fair value can be reasonably estimated.

#### USE OF ESTIMATES

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The area of significant estimate includes the useful life of the tangible capital assets.



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# INTERNATIONAL ACTUARIAL ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (continued)

DECEMBER 31, 2022

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### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### FINANCIAL INSTRUMENTS

##### Measurement

The IAA initially measures its financial assets and liabilities at fair value. The IAA subsequently measures all its financial assets and liabilities at amortized cost, except for short-term and long-term investments which are measured at fair value. Changes in fair value are recognized in the Statement Of Revenues And Expenses.

##### Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment.

##### Transaction costs

Transaction costs related to financial instruments that will be subsequently measured at fair value are recognized in the statement of revenues and expenses in the year incurred. Transaction costs related to financial instruments subsequently measured at amortized cost are included in the original cost of the asset or liability and recognized in the statement of revenues and expenses over the life of the instrument using the straight-line method.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist primarily of cash on hand and cash deposits with banks and investment accounts.

#### INVENTORIES

Inventories are measured at the lower of cost and net realizable value. The cost is determined on a first-in, first-out basis.

#### CAPITAL ASSETS

Purchased capital assets are stated at cost less accumulated amortization. Amortization is provided based on the assets' respective estimated useful lives using the diminishing balance and straight-line methods at the following rates:

Software	3 years
Computer equipment	3-10 years
Furniture	5 years
Leasehold improvements	duration of the lease
Equipment under capital lease	duration of the lease

#### ALLOCATION OF EXPENSES

IAA records its payroll and related expenses by function: Administration, Governance, Communications and IT, Events, Impact, Assure, and Advance. Support staff costs are allocated quarterly based on the employee's assessment of time spent on each function.

#### FOREIGN CURRENCY TRANSLATION

Foreign currency transactions are translated into Canadian dollars using the temporal method. Foreign currency transactions are translated at the rates of exchange prevailing at the dates of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the rate in effect at year-end. Gains and losses on translation are reflected in the statement of revenues and expenses.

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# INTERNATIONAL ACTUARIAL ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS (continued)

DECEMBER 31, 2022

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## 3. FINANCIAL INSTRUMENTS

### PRICE RISK

Investment in financial instruments renders the IAA subject to price risks. There are three types of price risk: currency risk, interest rate risk and market risk. Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The IAA is mainly exposed to interest rate risk and market risk. The IAA is exposed to interest rate risk on its fixed-interest bonds, and exposed to market risk through its investments in exchange traded funds.

### CONCENTRATION OF RISK

Concentrations of risk exist when a significant proportion of the portfolio is invested in securities with similar characteristics or subject to similar economic, political or other conditions. Management believes that the concentrations described above do not represent excessive risk to the IAA.

### CURRENCY RISK

As at December 31, 2022, cash and investments of \$14,152 and \$1,386 (2021 - \$53,876 and \$4,528) are shown in US dollars and Euros respectively, and converted into Canadian dollars. The IAA does not use derivative instruments to reduce exposure to foreign exchange risk.

Investments held in currencies, bonds and funds within the affected regions of the Ukraine-Russia conflict or financial instruments affected by the conflict globally, may be subject to a higher level of market and credit risk. The organization is monitoring and actively managing any effects of this increased risk.

## 4. INVESTMENTS

Unless otherwise noted, cost approximates fair market value.

	<u>2022</u>	<u>2021</u>
SHORT-TERM INVESTMENTS:		
IAA (excluding Sections)		
Money market fund	\$ 440,344	\$ 7,263
Guaranteed Investment Certificate	-	705,808
AFIR/ERM		
Money market fund	226,371	-
ASTIN		
Money market fund	76,282	-
IAAHS		
Money market fund	15,192	-
IACA		
Money market fund	20,544	-
IAALS		
Money market fund	40,435	-
PBSS		
Money market fund	7,528	-
	<u>\$ 826,696</u>	<u>\$ 713,071</u>

# INTERNATIONAL ACTUARIAL ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (continued)

DECEMBER 31, 2022

### 4. INVESTMENTS (continued)

	<u>2022</u>	<u>2021</u>
LONG-TERM INVESTMENTS:		
IAA (excluding Sections)		
Exchange traded bond fund (cost \$1,030,621; 2021 - \$262,102)	\$ 985,207	\$ 261,729
Exchange traded indexed fund (cost \$704,155; 2021 - \$113,726)	679,236	174,499
AFIR/ERM		
Exchange traded bond fund (cost \$265,113; 2021 - \$299,032)	253,432	298,510
Exchange traded indexed fund (cost \$149,168; 2021 - \$125,445)	143,890	200,251
ASTIN		
Exchange traded bond fund (cost \$424,430; 2021 - \$402,448)	405,729	401,876
Exchange traded indexed fund (cost \$311,096; 2021 - \$198,214)	300,087	304,137
IAAHS		
Exchange traded bond fund (cost \$50,485; 2021 - \$44,805)	48,261	44,741
Exchange traded indexed fund (cost \$33,195; 2021 - \$22,680)	32,020	34,800
IACA		
Exchange traded bond fund (cost \$122,140; 2021 - \$110,629)	116,758	110,472
Exchange traded indexed fund (cost \$89,159; 2021 - \$53,024)	86,004	81,359
IAALS		
Exchange traded bond fund (cost \$147,423; 2021 - \$136,773)	140,928	136,578
Exchange traded indexed fund (cost \$99,663; 2021 - \$61,820)	96,136	94,856
PBSS		
Exchange traded bond fund (cost \$36,855; 2021 - \$32,745)	35,231	32,698
Exchange traded indexed fund (cost \$24,186; 2021 - \$14,205)	23,330	21,797
	<u>\$ 3,346,249</u>	<u>\$ 2,198,303</u>

In January 2022, custodianship of the investments was transferred whereby all investments were sold and reinvested in funds with similar risk profiles to those in place at December 31, 2021. Following this transition, \$319,686 was recognized as a realized gain from differences of cost and market value proceeds at the time of disposition.

### 5. CAPITAL ASSETS

	<u>2022</u>		<u>2021</u>	
	<u>Cost</u>	<u>Accumulated Amortization</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Software	\$ 264,147	\$ 239,959	\$ 24,188	\$ 79,017
Computer equipment	73,373	56,433	16,940	19,094
Furniture and fixtures	48,942	47,174	1,768	2,212
Leasehold improvements	35,265	29,110	6,155	9,683
	<u>\$ 421,727</u>	<u>\$ 372,676</u>	<u>\$ 49,051</u>	<u>\$ 110,006</u>

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# INTERNATIONAL ACTUARIAL ASSOCIATION

## NOTES TO THE FINANCIAL STATEMENTS (continued)

DECEMBER 31, 2022

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### 6. CONTRIBUTIONS HELD FOR CONGRESS BURSARY FUND

The Congress Bursary Fund represents contributions received in support of bursaries relating to congresses. This fund is externally restricted.

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 277,260	\$ 267,832
Add: contributions received	<u>66,447</u>	<u>9,428</u>
Ending balance	<u>\$ 343,707</u>	<u>\$ 277,260</u>

### 7. CONTRIBUTIONS HELD FOR FINANCIAL ASSISTANCE FUND

The Financial Assistance Fund represents contributions received in support of the work of actuaries and the actuarial profession in developing countries. This fund is externally restricted.

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 4,395	\$ 7,776
Less: amounts utilized	<u>(4,395)</u>	<u>(3,381)</u>
Ending balance	<u>\$ -</u>	<u>\$ 4,395</u>

### 8. CONTRIBUTIONS HELD FOR ADVICE AND ASSISTANCE FUND

The Advice and Assistance Fund represents contributions received in support of IAA membership requirements to member associations, to associations seeking to become members of the IAA, and to establish new associations or strengthen existing associations and develop the elements of actuarial education and an actuarial profession. This fund is externally restricted.

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 31,264	\$ 31,264
Less: amounts utilized	<u>(4,511)</u>	<u>-</u>
Ending balance	<u>\$ 26,753</u>	<u>\$ 31,264</u>

### 9. CONTRIBUTIONS HELD FOR IAA SECTION FUND

The IAA Section Fund represents contributions received to support the IAA Section administrative costs. This fund is externally restricted.

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 2,167	\$ 35,287
Less: amounts utilized	<u>(2,167)</u>	<u>(33,120)</u>
Ending balance	<u>\$ -</u>	<u>\$ 2,167</u>

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# INTERNATIONAL ACTUARIAL ASSOCIATION

NOTES TO THE FINANCIAL STATEMENTS (continued)  
DECEMBER 31, 2022

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## 10. CONTRIBUTIONS HELD FOR IAA SPECIAL FUND

The IAA Special Fund represents contributions received to finance the Committee and Council meetings, and to support IAA's initiative to fund travel costs of delegates from developing countries to attend IAA Committee and Council meetings. This fund is externally restricted.

	<u>2022</u>	<u>2021</u>
Beginning balance	\$ 187,583	\$ 187,583
Add: contributions received	<u>-</u>	<u>-</u>
Ending balance	<u>\$ 187,583</u>	<u>\$ 187,583</u>

## 11. OTHER INCOME

	<u>2022</u>	<u>2021</u>
Subscriptions	\$ 38,904	\$ 74,916
(Loss) gain on foreign exchange	(9,097)	2,936
Realized gains on sale of investments, net of losses	319,346	34,125
Unrealized (losses) gains on investments, net	(451,520)	122,084
Other	<u>11,755</u>	<u>6,960</u>
Ending balance	<u>\$ (90,612)</u>	<u>\$ 241,021</u>

## 12. CONTRACTUAL OBLIGATIONS

The IAA has leased its premises, with a lease agreement expiring in October 2024. The minimum annual lease payments are based upon a per square foot base rent charge plus a proportionate share of operating costs and taxes.

Minimum payments over the next two years are as follows:

2023	\$ 151,260
2024	<u>126,050</u>
	<u>\$ 277,310</u>

The IAA has entered into multiple contracts for hotel and venue accommodations for biannual conferences. While the IAA agreed to pay for the events accommodation, cancellation insurance has been purchased, alleviating the IAA from financial commitment.

# INTERNATIONAL ACTUARIAL ASSOCIATION

## SCHEDULE OF REVENUES AND EXPENSES (Unaudited)

FOR THE YEAR ENDED DECEMBER 31, 2022

	IAA Excluding IAA Sections	AFIR/ERM	ASTIN	IAAHS	IACA	IAALS	PBSS	2022	2021
<b>REVENUES</b>									
Interest and investment	\$ 40,209	\$ 11,839	\$ 15,048	\$ 1,843	\$ 4,233	\$ 5,356	\$ 1,270	\$ 79,798	\$ 51,632
Membership - Associates	2,250	-	-	-	-	-	-	2,250	1,450
Membership - Patron	25,000	-	-	-	-	-	-	25,000	35,000
Membership - Full	1,854,544	55,030	69,820	24,360	23,340	51,470	30,690	2,109,254	2,065,043
Book sales and other income	(36,611)	(7,152)	(28,309)	(3,012)	(9,490)	(1,603)	3,853	(82,324)	253,441
	<u>1,885,392</u>	<u>59,717</u>	<u>56,559</u>	<u>23,191</u>	<u>18,083</u>	<u>55,223</u>	<u>35,813</u>	<u>2,133,978</u>	<u>2,406,566</u>
Assistance and Section Funds	(4,623)	481	614	200	196	432	242	(2,458)	33,790
	<u>1,880,769</u>	<u>60,198</u>	<u>57,173</u>	<u>23,391</u>	<u>18,279</u>	<u>55,655</u>	<u>36,055</u>	<u>2,131,520</u>	<u>2,440,356</u>
<b>EXPENSES</b>									
<b>ADMINISTRATION</b>									
Amortization - office assets	5,013	-	-	-	-	-	-	5,013	4,839
Office and overhead	66,033	1,903	3,238	443	1,421	1,076	313	74,427	62,518
Office space	131,391	-	-	-	-	-	-	131,391	127,630
Professional services	50,181	-	29,306	-	-	-	-	79,487	26,099
Support staff	252,668	123	123	123	123	123	123	253,406	271,299
	<u>505,286</u>	<u>2,026</u>	<u>32,667</u>	<u>566</u>	<u>1,544</u>	<u>1,199</u>	<u>436</u>	<u>543,724</u>	<u>492,385</u>
<b>GOVERNANCE</b>									
Gifts and awards	826	6,000	4,306	-	2,949	-	-	14,081	17,617
Insurance - director and officer liability	23,994	-	-	-	-	-	-	23,994	21,370
Professional services (audit)	12,031	2,268	2,798	982	850	2,189	1,119	22,237	18,000
Support staff	77,054	-	-	-	-	-	-	77,054	120,739
	<u>113,905</u>	<u>8,268</u>	<u>7,104</u>	<u>982</u>	<u>3,799</u>	<u>2,189</u>	<u>1,119</u>	<u>137,366</u>	<u>177,726</u>
<b>COMMUNICATIONS AND IT</b>									
Amortization - IT hard and software	49,001	3,339	4,112	1,436	1,247	3,224	1,644	64,003	63,046
Bursaries	-	-	4,514	-	-	-	-	4,514	-
Communication tools and services	106,196	9,400	14,121	664	804	9,680	5,023	145,888	115,661
Initiatives	-	2,742	20,554	1,137	6,198	3,450	1,380	35,461	71,784
Marketing	3,711	-	-	-	-	-	-	3,711	27,227
Support staff	133,389	-	-	-	-	-	-	133,389	84,552
	<u>292,297</u>	<u>15,481</u>	<u>43,301</u>	<u>3,237</u>	<u>8,249</u>	<u>16,354</u>	<u>8,047</u>	<u>386,966</u>	<u>362,270</u>
<b>EVENTS</b>									
Other meetings	10,721	500	500	375	375	375	375	13,221	9,806
Statutory meetings	327,256	-	-	-	-	-	-	327,256	59,718
Support staff	58,710	-	-	-	-	-	-	58,710	45,354
	<u>396,687</u>	<u>500</u>	<u>500</u>	<u>375</u>	<u>375</u>	<u>375</u>	<u>375</u>	<u>399,187</u>	<u>114,878</u>
<b>IMPACT</b>									
Committee and representation	76,235	-	-	-	-	-	-	76,235	11,748
Support staff	76,281	-	-	-	-	-	-	76,281	84,552
	<u>152,516</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>152,516</u>	<u>96,300</u>
<b>ASSURE</b>									
Support staff	133,058	-	-	-	-	-	-	133,058	115,532
<b>ADVANCE</b>									
Support staff	294,893	-	-	-	-	-	-	294,893	352,697
	<u>1,888,642</u>	<u>26,275</u>	<u>83,572</u>	<u>5,160</u>	<u>13,967</u>	<u>20,117</u>	<u>9,977</u>	<u>2,047,710</u>	<u>1,711,788</u>
Section administration (recoveries)	(131,763)	29,308	37,371	12,163	11,923	26,244	14,754	-	-
	<u>1,756,879</u>	<u>55,583</u>	<u>120,943</u>	<u>17,323</u>	<u>25,890</u>	<u>46,361</u>	<u>24,731</u>	<u>2,047,710</u>	<u>1,711,788</u>
<b>EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES</b>	<u>\$ 123,890</u>	<u>\$ 4,615</u>	<u>\$ (63,770)</u>	<u>\$ 6,068</u>	<u>\$ (7,611)</u>	<u>\$ 9,294</u>	<u>\$ 11,324</u>	<u>\$ 83,810</u>	<u>\$ 728,568</u>