



INTERNATIONAL ACTUARIAL ASSOCIATION 2018 BUDGET (excluding Sections)

	2016 Actual	2017 Budget	2018 Budget
# of Fully Qualified Actuaries	94,607	\$ 96,643	\$ 98,577
% Increase of FQAs	4.2%	2.2%	2%
Annual Fees Rate	\$ 17.75	\$ 18.75	\$ 18.75
% Increase of Annual Fees Rate	2.9%	5.6%	0%
Ordinary Income/Expense			
Income			
Book sales & other revenue	\$ 25,176	\$ 75,000	\$ 26,980
Interest & investment revenue	33,732	34,000	34,000
Membership dues - Associate	1,500	1,500	1,500
Membership dues - Full	1,679,278	1,812,056	1,848,319
Membership dues - Observers	10,000	10,000	10,000
Membership dues - Patrons	40,000	60,000	45,000
Total Income	1,789,686	1,992,556	1,965,799
Expense			
Amortization - capital assets	15,116	14,500	25,760
Bank charges & service fees	14,308	15,000	14,700
Bulletins	(20,000)	(20,000)	(20,000)
Committee & Representation Exp			
Branding & advertising	16,272	-	-
Committee expenses	51,281	105,000	108,000
Representation expenses	51,447	55,000	60,000
Total Committee & Representation Exp	119,000	160,000	168,000
Gain (loss) on disposal of assets	-	-	-
Gifts & awards	3,525	2,000	6,000
Insurance	30,746	32,000	31,400
Investment service fees	2,488	2,800	2,700
Loss (gain) on foreign exchange - realized	50,132		
Office & overhead	36,626	53,500	67,600
Office space	126,081	134,200	129,300
Printing	7,942	25,900	14,100
Professional services	76,232	33,000	38,000
Statutory meetings - logistics	199,828	290,000	260,000
Statutory meetings - ICA Funds	-	(10,000)	(10,000)
Statutory meetings - travel	119,275	80,000	101,000
Support staff	1,070,403	1,250,000	1,200,000
Telephone, fax & teleconference	38,508	25,000	40,000
Translation	4,583	5,000	5,000
Travel - general	6,412		
Website services & development	31,368	40,000	83,500
Total Expense	1,932,573	2,132,900	2,157,060
Net Ordinary Income	(142,887)	(140,344)	(191,261)
Other Income/Expense			
Other Income (Expense)			
Unrealized gain (loss) - investment	61,600	-	-
Section Administration Recovery	129,376	140,600	128,500
Section contribution to IT project			15,000
Net Other Income	190,976	140,600	143,500
Excess (deficiency) of Revenue over Expenses	\$ 48,089	\$ 256	\$ (47,761)

International Actuarial Association Budget for 2018

IAA (Excluding Sections)

Notes to the Budget for 2018

1. This budget assumes no increase in the Full Member Association fee rate and no increase in revenue from other categories of membership. It reflects an average 2% increase in the overall number of fee paying actuaries. The budget also anticipates that Full Member Associations with other categories of fee paying actuarial members not already included in their IAA membership fee calculations (such as Associates and CERA) will pay IAA membership fees for 50% of those additional members in 2018.
2. Book sales and other revenue: This line item is primarily revenue from the sale of books. The publication of the Risk Adjustment monograph is expected in 2017. It is anticipated that the publication of the monograph will have a similar financial impact on revenue as the publication of Discount Rates in 2013.
3. Amortization - capital assets: There is a significant increase here to allow for the anticipated costs of a new website and additional IT software to increase the capabilities of the IAA's current technology. The total capitalized cost of the implementation is estimated to be \$150,000. We are currently working on the IT contracts and expect to start the project this year.
4. Bank charges and fees include credit card fees incurred for book sales and events.
5. The cost recovery amount under Bulletins represents the participating Section's payment to the IAA (Excluding Sections) for the management of the ASTIN Bulletin.
6. Office and overhead includes an amount of \$10,000 to be used by the Executive Director, with the approval of the Officers, for unforeseen expenditures of an immaterial nature. This line also covers staff training and development, ongoing computer equipment replacements, software updates and the cost of day-to-day office supplies.
7. Professional services include audit fees, legal fees and consultant fees.
8. Meeting locations for 2018 are Berlin, Germany and Mexico City, Mexico.
9. Statutory meetings travel and accommodation is budgeted for three Officers and seven staff members (includes the Section Support person) to attend the IAA statutory meetings. It also includes a provision of \$10,000 for the special assistance fund.
10. Support staff:
2018: 10 full-time positions and 3 part-time
Executive Director; Director of Operations and Finance; Director of Technical activities (actuary); Director of Communications and Membership; Meeting Manager; IT and Web Administrator; Executive Assistant; Office Administrator; Assistant, Communications and Development; Assistant, Director of Technical activities, Manager of Supranational Relations and Development (part-time), part-time webmaster, part time Section Support.
11. Website services & development includes the annual licensing fee for the new software, additional services to host and protect our data off-site, \$10,000 of additional funds for services required in the implementation of the new website and IT systems.
12. Section Administration Recovery decrease is due to ongoing decreasing number of Section members and efficiencies recognized through reducing administration costs. There is also an allowance for the Sections to participate in the costs of the new IT system with its increased capabilities.