

# Market-Consistent Replication of Insurance Liabilities in a Multiple Risk Economy

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# Agenda

- **Concept of Valuation Portfolio (VaPo)**
- **VaPo & Market-Consistent Actuarial Valuation (MCAV) with state-price deflator**
- **State-Price Deflators**
- **Black-Scholes-Vasicek (BSV) deflator**
- **Index Linked Inflation Protected Life Contracts**
- **Inflation Protected Non-Life Contracts**

# Concept of Valuation Portfolio (VaPo)

## VaPo construction

**Idea:** perfect replication of insurance contracts based on financial instruments  
(Wüthrich et al. (2010), Sections 3 & 5, Sandström(2011), Section 8.3)

**VaPo** = list of financial instruments with a specification of the number of units of each instrument that are needed to replicate the insurance liabilities

## Given

- random vector  $C = (C_0, C_1, \dots, C_n)$  of **liability cash-flows** over time horizon  $n$
- series of replicating **zero-coupon bonds**  $Z^{(k)}$  that pay one unit at time  $k=0, \dots, n$ , with price structure  $P(s, k), 0 \leq s < k$
- series of **replicating risky units**  $U^{(\ell)} = U^{(\ell)}(I_1, \dots, I_m), \ell = 1, \dots, p$   
(financial instruments derived from  $m$  basic economic risks mapped by risky financial instruments  $I_k, k = 1, \dots, m$ )

# VaPo & MCAV with state-price deflator (1)

- **Number of units** used to replicate the liability cash-flows  $C_{(j)} = (0, \dots, 0, C_j, \dots, C_n)$  with the series  $Z^{(k)}$  respectively  $U^{(\ell)} : \lambda_k^{(j)}, \eta_\ell^{(j)}, j = 0, \dots, n, k = 0, \dots, n, \ell = 1, \dots, p$

**VaPo**: set of linear combinations in the replicating financial instruments defined by

$$VaPo(C_{(j)}) = \sum_{k=0}^n \lambda_k^{(j)} \cdot Z^{(k)} + \sum_{\ell=1}^p \eta_\ell^{(j)} \cdot U^{(\ell)}, \quad j = 0, \dots, n$$

**MCAV at initial time** (market value principle using state-price deflator  $\{D_t\}_{0 \leq t \leq n}$ )

$$\begin{aligned} M_0(VaPo(C_{(j)})) &= \sum_{k=0}^n \lambda_k^{(j)} \cdot M_0(Z^{(k)}) + \sum_{\ell=1}^p \eta_\ell^{(j)} \cdot M_0(U^{(\ell)}) \\ &= \sum_{k=0}^n \lambda_k^{(j)} \cdot P(0, k) + \sum_{\ell=1}^p \eta_\ell^{(j)} \cdot E_0 \left[ \sum_{r=j}^n D_r \bar{U}_r^{(\ell)}(S^{(1)}, \dots, S^{(m)}) \right], \quad j = 0, \dots, n \end{aligned}$$

with  $\bar{U}^{(\ell)} = \bar{U}^{(\ell)}(S^{(1)}, \dots, S^{(m)})$ ,  $\ell = 0, \dots, p$  the vectors of cash-flows associated to the risky units  $U^{(\ell)}$ , and  $S^{(k)} = \{S_t^{(k)}\}_{0 \leq t \leq n}$ ,  $k = 1, \dots, m$  are the real-world prices of the risky financial instruments  $I_k$ ,  $k = 1, \dots, m$

# VaPo & MCAV with state-price deflator (2)

## MCAV of current and future accounting years

$$\begin{aligned} M_s(VaPo(C_{(j)})) &= \sum_{k=0}^n \lambda_k^{(j)} \cdot M_s(Z^{(k)}) + \sum_{\ell=1}^p \eta_\ell^{(j)} \cdot M_s(U^{(\ell)}) \\ &= \sum_{k=0}^n \lambda_k^{(j)} \cdot P(s, k) + \sum_{\ell=1}^p \eta_\ell^{(j)} \cdot D_s^{-1} \cdot E_s \left[ \sum_{r=j}^n D_r \bar{U}_r^{(\ell)}(S^{(1)}, \dots, S^{(m)}) \right], \\ 0 \leq s \leq j-1, j &= 1, \dots, n \end{aligned}$$

fair value future liabilities at time  $s \leq j-1$  (after premium payment at time  $j-1$ )

## State-Price Deflators

Consider a price process  $S = \{S_t\}_{0 \leq t \leq n}$  such that  $S_t$  represents the random value at time  $t$  of a financial instrument. A **state-price deflator**  $D = \{D_t\}_{0 \leq t \leq n}$  is a strictly positive process such that the market value of  $S_t$  at time  $s < t$  is given by  $S_s = D_s^{-1} \cdot E_s[D_t S_t]$ ,  $0 \leq s < t$ . In other words, the deflated or discounted price process  $DS = \{D_t S_t\}_{0 \leq t \leq n}$  is a **martingale**.

# Black-Scholes-Vasicek (BSV) Deflator (1)

## Black-Scholes-Vasicek (BSV) Deflator (see Hürlimann (2011a))

Consider a **multiple risk economy** with  $m \geq 1$  risky assets, whose real-world prices follow lognormal distributions. Given the current prices of these risky assets at time  $s \geq 0$  the future prices at time  $t > s$  are described by

$$S_t^{(k)} = S_s^{(k)} \exp\left\{\left(m_k(s,t) - \frac{1}{2}\sigma_k^2\right)(t-s) + v_k \sqrt{t-s} \cdot W_{t-s}^{(k)}\right\}, \quad 0 \leq s < t, \quad k = 1, \dots, m$$

where the  $W_{t-s}^{(k)}$ 's are **correlated** standard Wiener processes such that  $E[dW_{t-s}^{(i)} dW_{t-s}^{(j)}] = \rho_{ij} dt$ ,  $m_k(s,t)$ ,  $v_k(s,t)$  are the **mean** and **standard deviation** per time unit of the return differences on these risky assets, and  $\sigma_k$  is a **volatility**.

This representation includes two popular return models:

Black-Scholes return model:

$$dr_t^{(k)} = \mu_k dt + \sigma_k dW_t^{(k)}$$

$$m_k(s,t) = \mu_k \quad v_k(s,t) = \sigma_k, \quad 0 \leq s < t$$

## Black-Scholes-Vasicek (BSV) Deflator (2)

Vasicek (Ornstein-Uhlenbeck) return model:  $dr_t^{(k)} = a_k (b_k - r_t^{(k)})dt + \sigma_k dW_t^{(k)}$

$$m_k(s, t) = \frac{(b_k - r_s^{(k)})(1 - e^{-a_k(t-s)})}{t - s} \quad v_k(s, t) = \sigma_k \sqrt{\frac{1 - e^{-2a_k(t-s)}}{2a_k(t-s)}}$$

The economic model contains also a **deterministic money market** account with value  $M_t = M_s \exp((t-s)R(s, t))$ ,  $0 \leq s < t$ , where  $R(s, t)$ ,  $0 \leq s < t$ , are the deterministic continuously-compounded spot rates. The zero-coupon bond prices are denoted by  $P(s, t) = \exp(-(t-s)R(s, t))$ ,  $0 \leq s < t$ . The **BSV deflator** of dimension  $m$  has the same form as the price processes of the risky assets:

$$D_t^{(m)} = D_s^{(m)} \exp\left\{\alpha^{(m)}(s, t)(t-s) - \beta^{(m)}(s, t)^T \sqrt{t-s} \cdot W_{t-s}\right\}, \quad 0 \leq s < t,$$

**Theorem 1.** Given is a financial market with a risk-free money market account and  $m$  risky assets with the defined real-world prices. Assume a non-singular positive semi-definite correlation matrix  $C = (\rho_{ij})$ . Then, the BSV deflator is determined by

# Black-Scholes-Vasicek (BSV) Deflator (3)

$$D_t^{(m)} = D_s^{(m)} \exp \left\{ \begin{array}{l} -R(s,t)(t-s) - \frac{1}{2} \sum_{j=1}^m \beta_j^{(m)}(s,t)^2 (t-s) \\ - \sum_{1 \leq i < j \leq m} \rho_{ij} \beta_i^{(m)}(s,t) \beta_j^{(m)}(s,t) (t-s) - \sum_{j=1}^m \beta_j^{(m)}(s,t) \sqrt{t-s} \cdot W_{t-s}^{(j)} \end{array} \right\}, \quad 0 \leq s < t,$$

with

$$\beta_j^{(m)}(s,t) = \det(C)^{-1} \cdot \sum_{i=1}^m (-1)^{i+j} \det(C_j^{(i)}) \cdot \lambda_i(s,t),$$

$$\lambda_i(s,t) = \frac{m_i(s,t) - R(s,t) - \frac{1}{2}(\sigma_i^2 - v_i^2(s,t))}{v_i(s,t)}, \quad 0 \leq s < t,$$

where  $C_j^{(i)}$  is the matrix formed by deleting the  $i$ -th row and  $k$ -th column of  $C$ .

The quantity  $\lambda_i(s,t)$  is called **market price of the  $i$ -th risky asset**.

Proof. One must satisfy the martingale conditions (equivalent to a system of linear equations):

$$E_s \left[ D_t^{(m)} \right] = D_s^{(m)} P(s,t) = D_s^{(m)} e^{-(t-s)R(s,t)},$$

$$E_s \left[ D_t^{(m)} S_t^{(k)} \right] = D_s^{(m)} S_s^{(k)}, \quad 0 \leq s < t, \quad k = 1, \dots, m.$$



# Index Linked Inflation Protected Life Contracts (1)

**Example:** index linked cohort of  $n$ -year endowment contracts

## Notations

- $n$  : contract term
- $x$  : age of an insured live at contract issue
- $l_x$  : number of insured lives in the cohort at contract issue
- $d_x = q_x l_x$  : number of insured lives aged  $x$  who exit within one year
- $l_{x+k} = l_{x+k-1} - d_{x+k-1}, k = 1, \dots, n-1$  : recursion for number of insured lives
- $i$  : technical interest rate,  $r = 1 + i$
- $\pi$  : market-consistent (or fair) pure risk premium per contract

MCAV follows a **three steps algorithm**.

**Case 1:** minimum interest guarantee only

Step 1: set of replicating financial instruments

- $Z^{(k)}, k = 0, \dots, n-1$  : zero-coupon bonds
- $U^{(1)} = S$  : indexed fund with price process  $S_t, S_0 = 1$

# Index Linked Inflation Protected Life Contracts (2)

$U^{(\ell)} = P^{(\ell-1)}$ ,  $\ell = 2, \dots, n+1$ , with  $P^{(k)} = P^{(k)}(S, r^k)$ ,  $k = 1, \dots, n$  :

European put option on indexed fund with strike time  $k$  and strike price  $r^k$

Step 2: number of units

$$\lambda_k^{(j)} = \begin{cases} -\pi \cdot \ell_{x+k}, & k = j, \dots, n-1, \\ 0, & \text{else} \end{cases}$$

$$\eta_1^{(j)} = \begin{cases} \ell_x, & j = 0, \\ \ell_{x+j-1}, & j = 1, \dots, n, \end{cases} \quad \eta_\ell^{(j)} = d_{x+\ell-2}, \quad \ell = 2, \dots, n+1, \quad j = 0, \dots, n$$

Step 3: determination of market values (Black-Scholes formula)

a) Determine the fair premium

Applying the fair premium equivalence principle (law of one price) solve the equation

$$\begin{aligned} M_0(VaPo(C_{(0)})) &= -\pi \cdot \sum_{k=1}^n \ell_{x+k-1} P(0, k-1) + \ell_x \\ &+ \sum_{k=1}^n d_{x+k-1} (r^k P(0, k) \cdot \bar{\Phi}(d_2(0, k)) - \bar{\Phi}(d_1(0, k))) = 0 \end{aligned}$$

# Index Linked Inflation Protected Life Contracts (3)

b) Determine the market-consistent value of future liabilities

$$\begin{aligned} M_s(VaPo(C_{(j)})) &= -\pi \cdot \sum_{k=j}^{n-1} \ell_{x+k} P(s, k) + \ell_{x+j-1} S_s \\ &+ \sum_{k=j}^n d_{x+k-1} \left( r^k P(s, k) \cdot \bar{\Phi}(d_2(s, k)) - S_s \cdot \bar{\Phi}(d_1(s, k)) \right), \\ d_1(s, k) &= \frac{-\ln\{r^k P(s, k) / S_s\} + \frac{1}{2} \sigma^2 (k - s)}{\sigma \sqrt{k - s}}, \\ d_2(s, k) &= d_1(s, k) - \sigma \sqrt{k - s}, \quad 0 \leq s \leq j - 1, \quad j = 1, \dots, n, \end{aligned}$$

**Case 2:** inflation protection only

Step 1: set of replicating financial instruments

The European put options on the indexed fund are replaced by European exchange options  $EX^{(k)} = EX^{(k)}(I, S), k = 1, \dots, n$  to exchange the inflation index with the index fund

Step 3: determination of market values

# Index Linked Inflation Protected Life Contracts (4)

Instead of the Black-Scholes formula one applies an extended version of Margrabe's formula in a multiple risk economy (e.g. Hürlimann (2011a), Theorem 2):

$$\begin{aligned}
 M_s(EX^{(k)}) &= D_s^{-1} \cdot E_s[D_k(I_k - S_k)_+] \\
 &= I_s \cdot \Phi\left(\frac{\ln(I_s/S_s) + \frac{1}{2}v^2(s,k)(k-s)}{v(s,k)\sqrt{k-s}}\right) - S_s \cdot \Phi\left(\frac{\ln(I_s/S_s) - \frac{1}{2}v^2(s,k)(k-s)}{v(s,k)\sqrt{k-s}}\right), \\
 v^2(s,k) &= \sigma_s^2 + v_I^2(s,k) - 2\rho_{SI}\sigma_s v_I(s,k), \quad 0 \leq s \leq k-1, \quad k=1, \dots, n.
 \end{aligned}$$

## **Case 3:** combined minimum interest guarantee and inflation protection

It is possible to combine the inflation protection and a guaranteed minimum death benefit, say  $T_k$  at time  $k$  (generalizing the preceding guarantee  $T_k = r^k$ ). The required double-trigger option at time  $k$  has the contingent financial payoff

$$(I_k - S_k)_+ \cdot 1\{I_k > T_k\} + (T_k - S_k)_+ \cdot 1\{I_k \leq T_k\}$$

Its market value is determined in Hürlimann (2011b).

# Inflation Protected Non-Life Contracts (1)

**Example:** index linked cohort of non-life contracts (single accident year)

Notations (claims development model from Walhin et al.(2001))

- $n$  : run-off time horizon
- $c_j, j = 1, \dots, n$  : claims payment pattern
- $d_j, j = 1, \dots, n$  : reserve deviation pattern (  $d_0 = 0$  by convention)
- $f_j, j = 0, \dots, n, f_0 = 1$  : expected inflation pattern
- $\pi$  : fair pure risk premium of the cohort per unit of expected ultimate nominal aggregate paid claims

**Case 1:** replication of nominal values only

Step 1: set of replicating financial instruments

$Z^{(k)}, k = 0, \dots, n$  : zero-coupon bonds

Step 2: number of units

$$\lambda_0^{(0)} = -\pi, \quad \lambda_k^{(j)} = \begin{cases} (1 - d_{j-1}) \cdot c_j, & k = j, \\ \Delta d_j \cdot c_k, & k = j+1, \dots, n, \\ 0, & \text{else} \end{cases} \quad j = 1, \dots, n$$

# Inflation Protected Non-Life Contracts (2)

Step 3: determination of market values

a) Determine the fair premium

Solve the equation  $M_0(VaPo(C_{(0)})) = 0$  to get  $\pi = \sum_{k=1}^n \left( \sum_{j=1}^n \lambda_k^{(j)} \right) P(0, k)$

b) Determine the market-consistent value of future liabilities

$$M_s(VaPo(C_{(j)})) = \sum_{k=j}^n \left( \sum_{j=1}^n \lambda_k^{(j)} \right) P(s, k) \quad 0 \leq s \leq j-1, \quad j = 1, \dots, n$$

Case 2: replication with inflation protection

Step 1: set of replicating financial instruments

(i) zero-coupon bonds  $Z^{(k)}, k = 0, \dots, n$

(ii) replicating call options  $U^{(\ell)} = C^{(\ell)}(I, f_\ell), \ell = 1, \dots, n$  on the inflation index  $I$

with future random values  $I_k, k = 1, \dots, n$  and initial value  $I_0 = 1$

Step 2: number of units

$$\lambda_0^{(0)} = -\pi \quad \lambda_k^{(j)} = \begin{cases} (1 - d_{j-1}) \cdot c_j \cdot f_j, & k = j, \\ \Delta d_j \cdot c_k \cdot f_k, & k = j+1, \dots, n, \\ 0, & \text{else} \end{cases} \quad j = 1, \dots, n$$

# Inflation Protected Non-Life Contracts (3)

$$\eta_{\ell}^{(j)} = \begin{cases} (1-d_{j-1}) \cdot c_j, & \ell = j, \\ \Delta d_j \cdot c_{\ell}, & \ell = j+1, \dots, n, \\ 0, & \text{else} \end{cases} \quad j = 1, \dots, n$$

Step 3: determination of market values

a) Determine the fair premium: solve the equation  $M_0(VaPo(C_{(0)})) = 0$  to get

$$\pi = \sum_{k=1}^n \left( \sum_{j=1}^n \lambda_k^{(j)} \right) P(0, k) + \sum_{k=1}^n \left( \sum_{j=1}^n \eta_k^{(j)} \right) M_0(C^{(k)})$$

b) Determine the market-consistent value of future liabilities

$$M_s(VaPo(C_{(j)})) = \sum_{k=j}^n \left( \sum_{j=1}^n \lambda_k^{(j)} \right) P(s, k) + \sum_{k=1}^n \left( \sum_{j=1}^n \eta_k^{(j)} \right) M_s(C^{(k)}) \quad 0 \leq s \leq j-1, \quad j = 1, \dots, n$$

with  $M_s(C^{(k)}) = D_s^{-1} \cdot E_s [D_k (I_k - f_k)_+] = I_s \cdot \Phi(d_1(s, k)) - f_k P(s, k) \cdot \Phi(d_2(s, k))$ ,

$$d_1(s, k) = \frac{\ln(I_s / f_k) + (R(s, k) + \frac{1}{2} v_I^2(s, k))(k - s)}{v_I(s, k) \sqrt{k - s}},$$

$$d_2(s, k) = d_1(s, k) - v_I(s, k) \sqrt{k - s}, \quad 0 \leq s \leq k-1, \quad k = 1, \dots, n.$$

## Some references (Presentation only)

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