



PBSS
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DEFINING AMBITION

Valuation of Bermudan-DB- Underpin Plan

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Defined Benefit Plans

- Actuarial Liability (AL) can be calculated using **Accrued Benefit Obligation (ABO)** or **Projected Benefit Obligation (PBO)**.
- $ABO_t = b \times t \times L_{t-1} \times \ddot{a}_T \times e^{-r(T-t)}$
 - b : The accrual rate for benefit, ex. 1.6% of salary.
 - L_t : The salary at time t .
 - t : Time, number of past year in service.
 - T : Retirement time.
 - \ddot{a}_T : Annuity factor at retirement.
 - r : Discount rate.
- Retirement Benefit = $b \times T \times L_{T-1} \times \ddot{a}_T$ for final salary DB plan.



Defined Contribution Plans

- The DC benefit at time t is

$$DC_t = \sum_{u=1}^{t-1} cL_u \frac{S_t}{S_u}$$

- S_t : Fund accumulation process at time t .
- c : The contribution rate, ex, 9% of salary

DB-Underpin

- Also known as the “Floor Offset” plan.
- Main benefit is DC plan.
- Guaranteed minimum benefit as DB plan.
- Example: Wilfrid Laurier University

| Money Purchase Account | Minimum Guaranteed Pension |
|----------------------------|--|
| Employer Contribution = 7% | 1.65% of final salary for every year of service. |
| Employee Contribution = 9% | |

* The rates are calculated from an employee with annual income \$100,000 throughout his/her career.

DB-Underpin Cost

- The cost to the employer is

$$E^Q \left[e^{-rT} \sum_{t=0}^{T-1} cL_t + e^{-rT} (ABO_T - DC_T)_+ \right]$$

- $e^{-rT} \sum_{t=0}^{T-1} cL_t$: Cost of employer contribution to DC account
 - $(ABO_T - DC_T)_+$: Price of DB-underpin guarantee.
- Chen and Hardy [2009] has studied the valuation and funding of DB-Underpin plans.

Second Election

- Initial plan can be either DC or DB.
- Before retirement, the employee has option to transfer to DB (DC) plan.
- For DC-to-DB option:
 - The “buy-in” cost for the transfer is the ABO of the DB plan.
 - The excess of DC balance over the “buy-in” cost will kept in the investment account until the retirement.
 - If DC balance is less than the “buy-in” cost, the **employee** is responsible to fund up the difference.
- For DB-to-DC option:
 - The ABO of DB plan will be the opening investment account balance.
- Example: Florida Retirement System.



Second Election Cost

- The cost to the employer

$$\sup_{\tau \in [0, 1, \dots, T]} E^Q \left[e^{-r\tau} \sum_{t=0}^{\tau-1} cL_t + e^{-rT} ABO_T - e^{-r\tau} ABO_\tau \right]$$

- $e^{-r\tau} \sum_{t=0}^{\tau-1} cL_t$: Cost of employer contribution to DC account before the transfer.
 - $e^{-rT} ABO_T$: Cost of DB plan.
 - $e^{-r\tau} ABO_\tau$: Present value of “buy-in” cost paid by the employee at time τ .
- Milevsky and Promislow [2004] studied the value of the second election option under the deterministic assumptions.

Bermudan-DB-Underpin

- Purpose of our project
 - To study different risk-sharing arrangements between employer and employee.
 - The second election does not protect employees against downside market risk. Employees may end up with a benefit lower than the minimum of DC and DB plans.
- Methodology
 - Adding a guarantee to the second-election option, similar to the DB-underpin plan.
 - Price the new option with market consistent valuation method.

Bermudan-DB-Underpin

- Employee has initially enrolled in DC plan.
- Before retirement, the employee has option to transfer into DB plan.
- The “buy-in” cost for the transfer is the ABO of the DB plan.
- The excess of DC balance over the “buy-in” cost will be kept in the investment account until the retirement.
- If DC balance is less than the “buy-in” cost, the **employer** is responsible to fund up the difference.

Bermudan-DB-Underpin

- The cost to the employer

$$\sup_{\tau \in [0, 1, \dots, T]} E^Q \left[e^{-r\tau} \sum_{t=0}^{\tau-1} cL_t + e^{-rT} ABO_T - e^{-r\tau} ABO_{\tau} + e^{-r\tau} (ABO_{\tau} - DC_{\tau})_+ \right]$$

- $e^{-r\tau} \sum_{t=0}^{\tau-1} cL_t$: Cost of employer contribution to DC account.
- $e^{-rT} ABO_T - e^{-r\tau} ABO_{\tau}$: Cost of DB plan since the transfer.
- $e^{-r\tau} (ABO_{\tau} - DC_{\tau})_+$: Cost of the guarantee.

Problem Formulation

- Let $C(t,w)$ be the employer cost to sponsor the Bermudan-DB-Underpin plan at time t , with employee investment account balance w .
- We can reformulate the problem (by the Optional Sampling Theorem)

$$C(t, w) = E^Q \left[e^{-r(T-t)} ABO_T \right] - w$$

$$+ \sup_{\tau \in \{0, 1, \dots, T-t\}} E^Q \left[e^{-r\tau} (DC_{t+\tau} - ABO_{t+\tau})_+ | DC_t = w \right]$$

- DC Benefit Process : $DC_{t+\tau} = DC_t \frac{S_{t+\tau}}{S_t} + \sum_{u=t}^{\tau-1} \frac{S_{t+\tau}}{S_u} cL_u$
- Salary Process : $L_{t+\tau} = L_t e^{\mu L \tau}$
- Fund Return Process : $dS_t = S_t (r dt + \sigma dZ_t^Q)$



Value Function

- Define the value function as

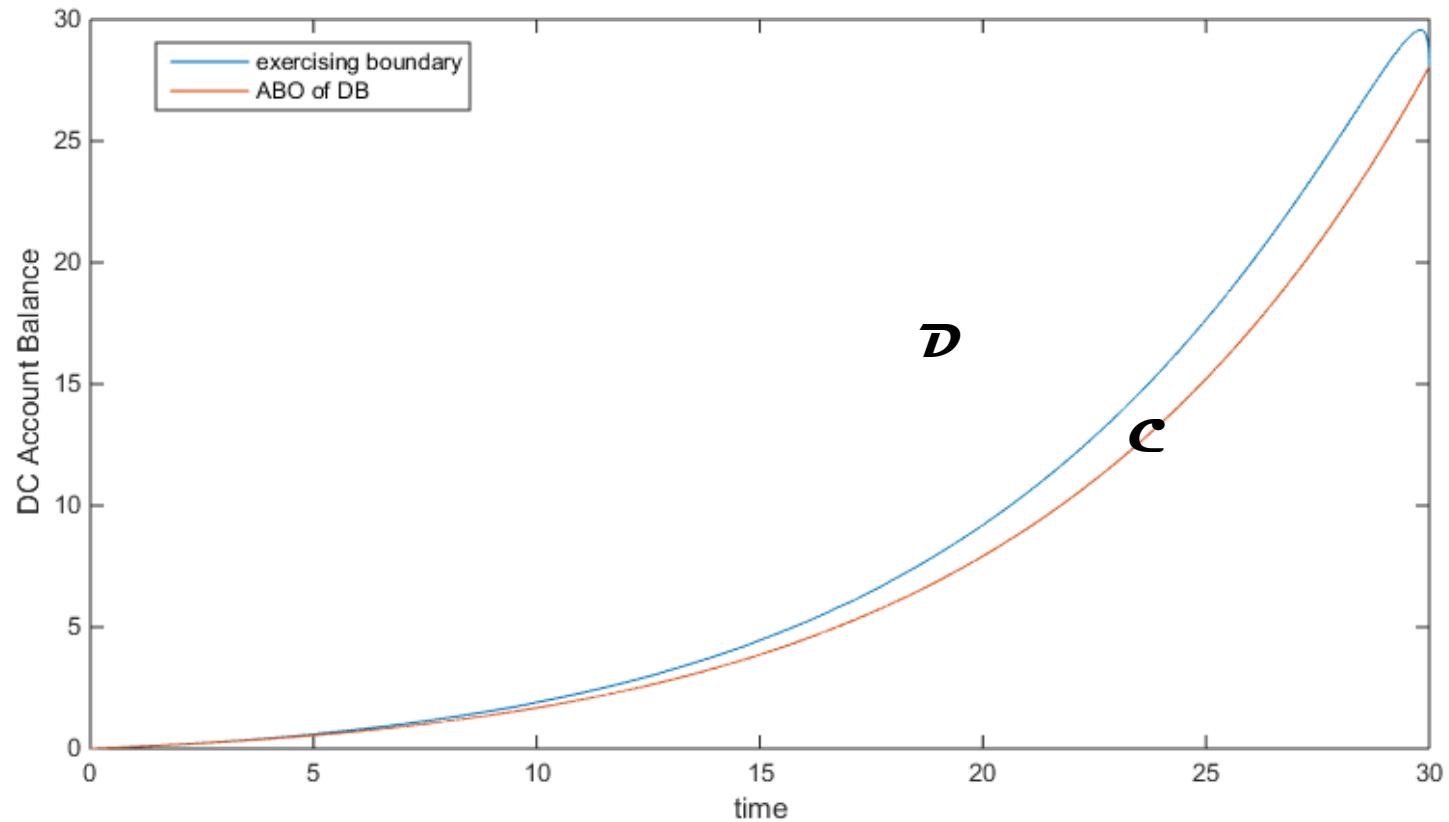
$$v(t, w) = \sup_{\tau \in \{0, 1, \dots, T-t\}} E^Q [e^{-r\tau} (DC_{t+\tau} - ABO_{t+\tau})_+ | DC_t = w]$$

- Admissible exercising dates are $0, 1, \dots, T$.
- Bermudan Call Option with time-dependent strike value.

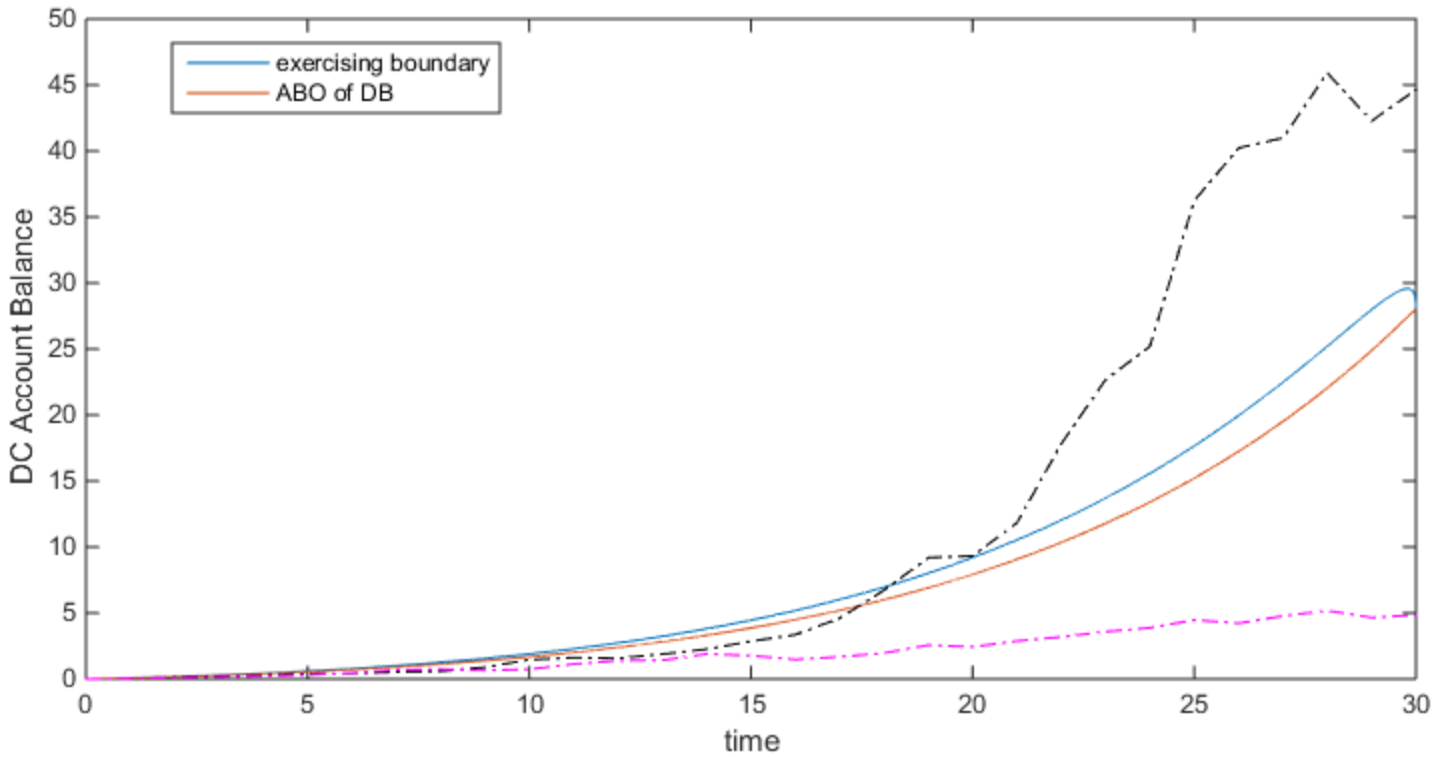
Theoretical Results

- Let **C** be the continuation region, where it is optimal for employees to stay in the DC plan.
 - Denote $v^h(t, w) = E^Q[e^{-r}v(t+1, DC_{t+1})|DC_t = w]$ the continuation value.
- Let **D** be the stopping region, where it is optimal for the employees to transfer to the DB plan.
 - Denote $v^e(t, w) = (w - ABO_t)_+$ the exercising value.
- $v(t, w) = \max(v^e(t, w), v^h(t, w))$

Theoretical Results



Theoretical Results



Theoretical Results

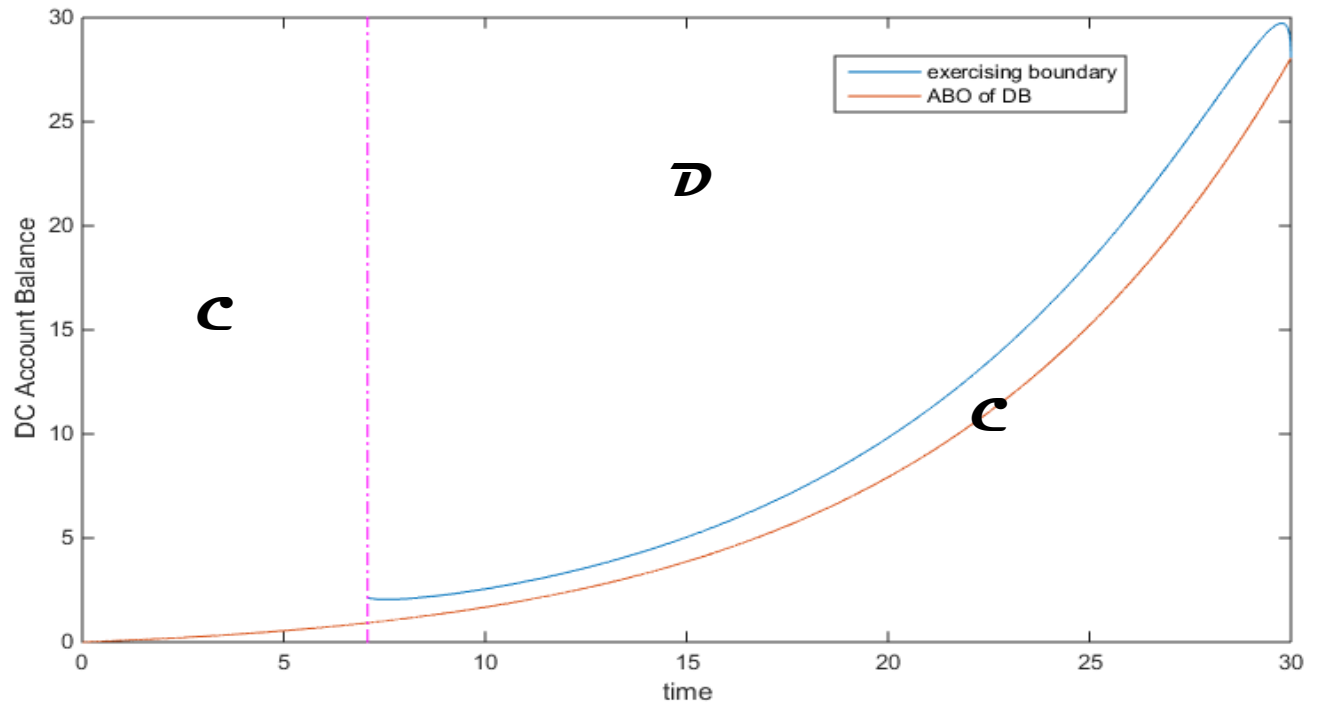
- Denote $\varphi(t)$ the exercise boundary.
 - If $\varphi(t) < \infty$, employee should transfer to DB plan if his/her DC balance is above $\varphi(t)$.

$$v(t, w) = \begin{cases} v^e(t, w) & \text{if } w \geq \varphi(t) \\ v^h(t, w) & \text{if } w < \varphi(t) \end{cases}$$

- If $\varphi(t) = \infty$, employee should stay in DC plan regardless his/her DC balance.

Theoretical Results

- If $\frac{c}{b\ddot{a}_T e^{-rT}} \geq 1$, then there exists a $t_* \in [0, 1, \dots, T - 1]$, such that $\varphi(t) = \infty, \forall t \leq t_*$ and $\varphi(t) < \infty, \forall t > t_*$



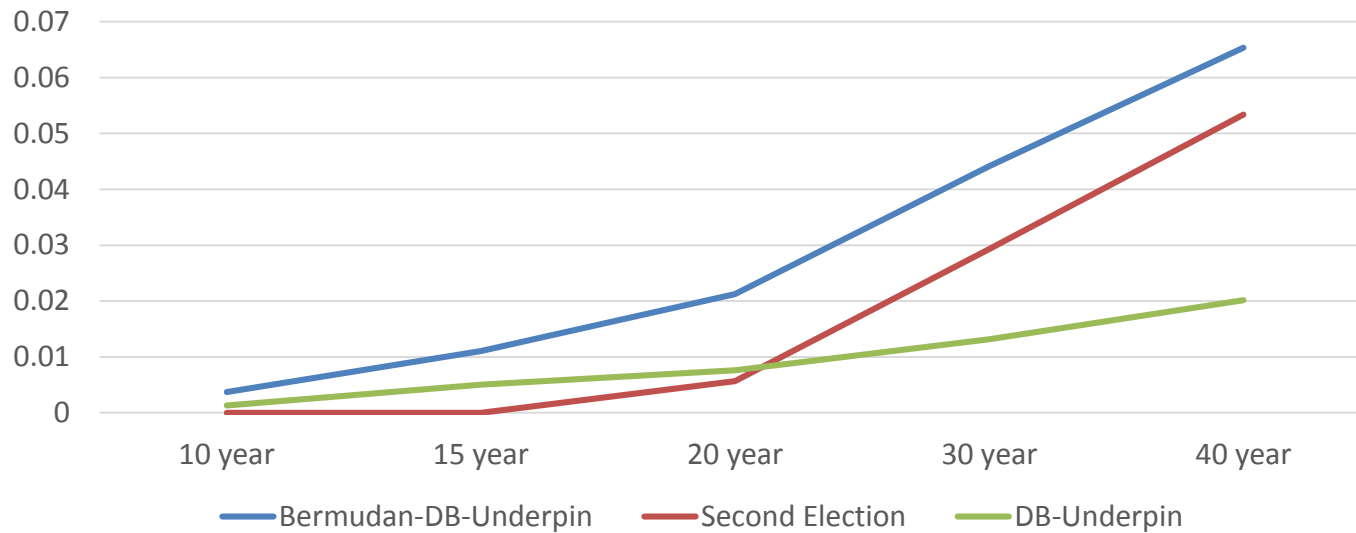
Numerical Examples

- Evaluate the option using the Least-Square method (Longstaff and Schwartz [2001]).

| Parameter | |
|--------------|--------|
| b | 0.016 |
| c | 0.125 |
| μ_L | 0.0459 |
| σ_S | 0.15 |
| \ddot{a}_T | 14.75 |
| r | 0.04 |
| L_0 | 1 |
| W_0 | 0 |

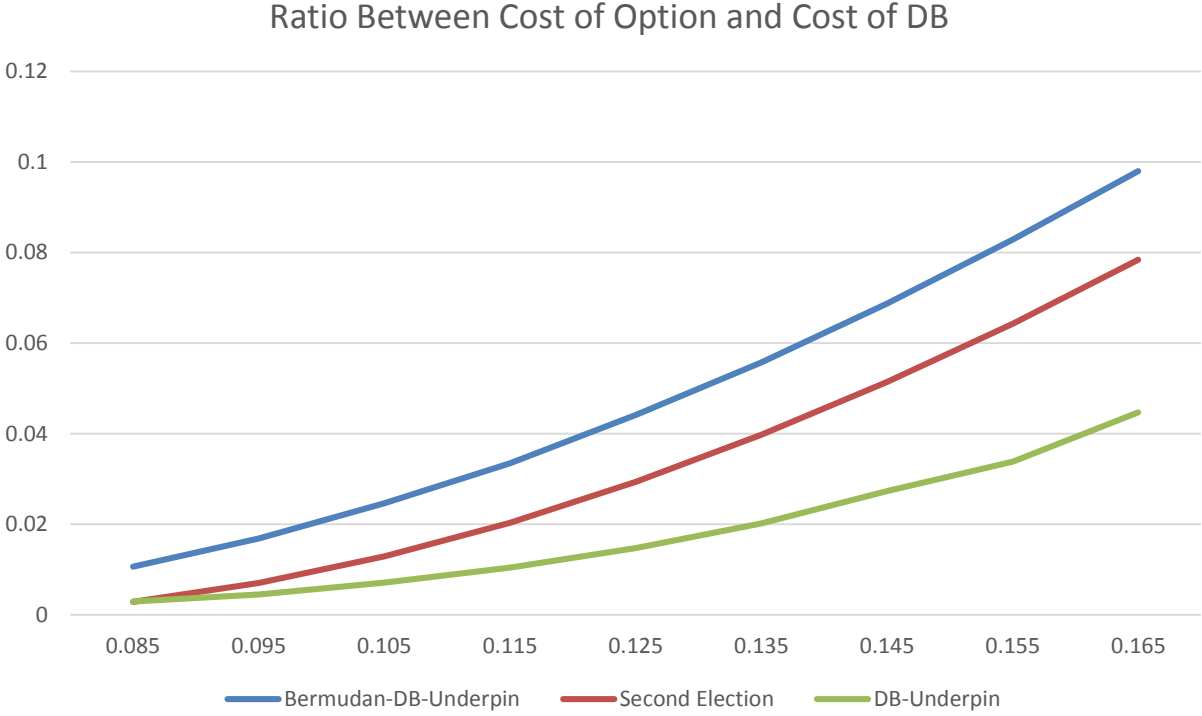
Numerical Examples

Ratio between Cost of Option and Cost of DB

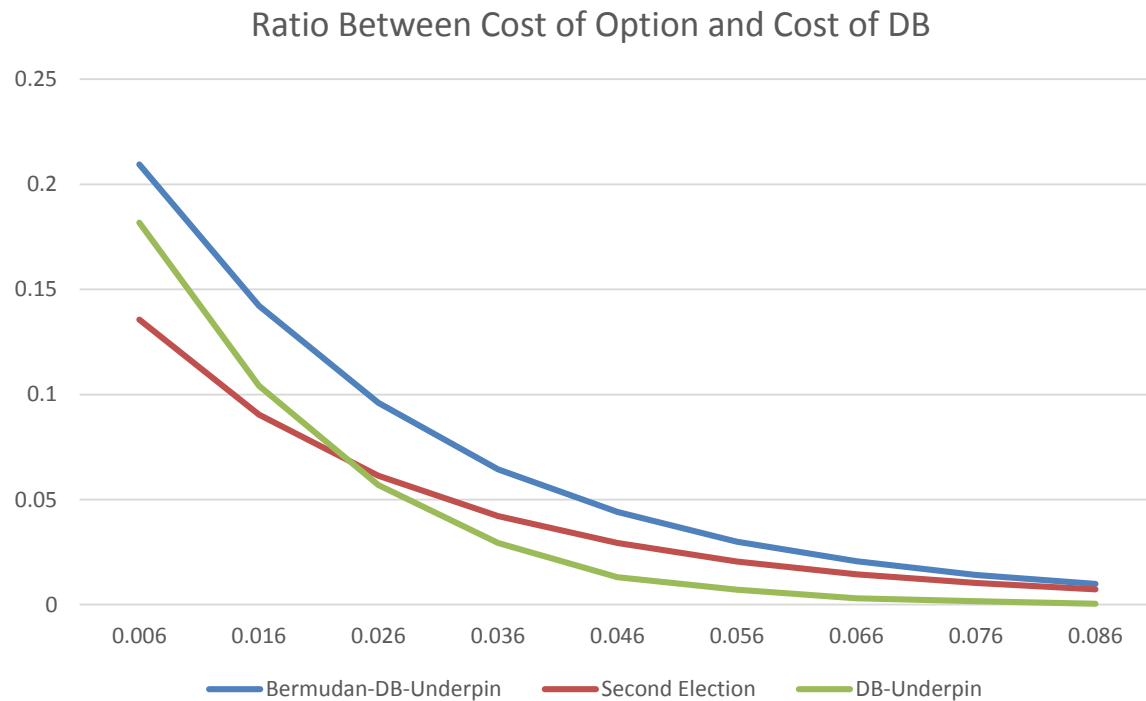


Bermudan-DB-Underpin, Second Election, and DB-Underpin option are expressed as additional relative cost to DB plan.

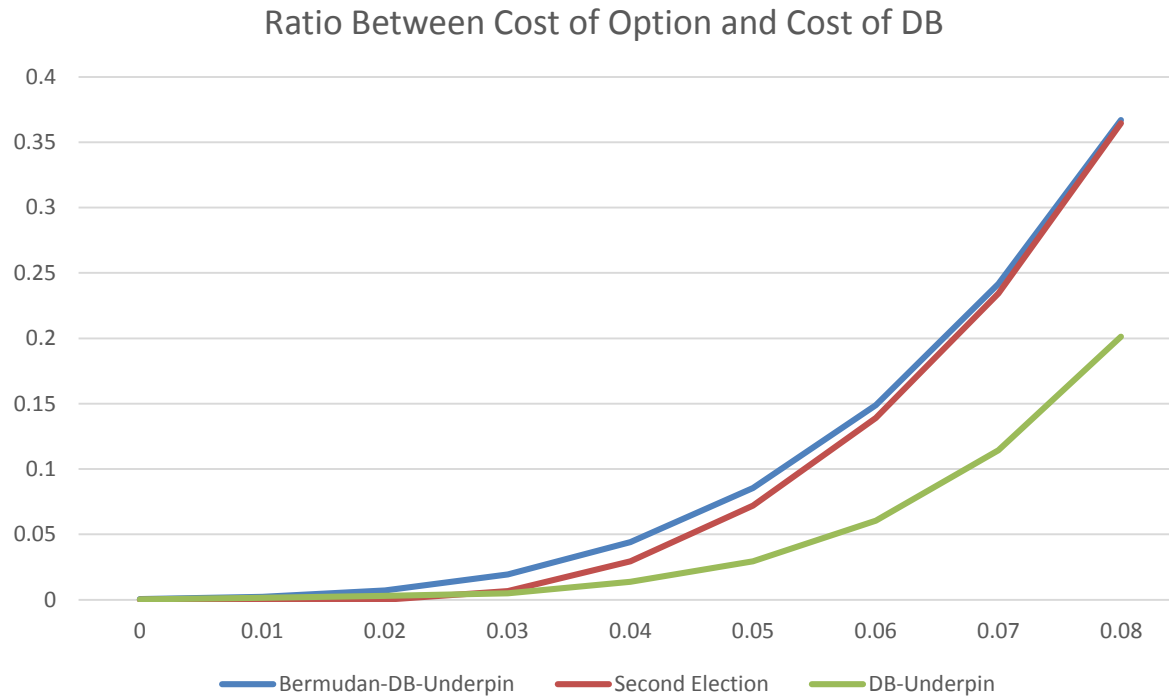
Sensitivity on DC Contribution Rate



Sensitivity on Salary Growth μ_L



Sensitivity on Interest Rate r



Modified Assumptions

- Different Discount Rate for ABO
 - Let ρ be the discounting rate for ABO calculation only.
 - $ABO_t = t \times b \times L_{t-1} \times \ddot{a}_T \times e^{-\rho(T-t)}$
- Use PBO to Calculate the Liability and Transfer Cost
 - $PBO_t = t \times b \times L_{T-1} \times \ddot{a}_T \times e^{-r(T-t)}$
- Include Employee Contribution.

Modified Assumptions

- Modify the option to reduce employer costs.
 - The employee must “trade-in” all his/her DC balance to make the transfer.
 - DC shortfall will still be covered by employer.
 - Excess in DC account will be forfeited.
 - Employer Cost is

$$\sup_{\tau \in [0, 1, \dots, T]} E^Q [e^{-r\tau} \sum_{t=0}^{\tau-1} cL_t + (ABO_T e^{-rT} - e^{-r\tau} DC_\tau) I_{\tau < T} + (ABO_T - DC_T)_+ I_{\tau = T}]$$

Conclusion

- This project is to study different risk-sharing schemes in pension plans.
- Bermudan-DB-Underpin costs more than both Second-Election and DB-Underpin plan.
- Under most scenarios, Bermudan-DB-Underpin costs less than 10% of DB plan.
- When discounting rate is assumed to be high, the relative cost of Bermudan-DB-Underpin is high, but very close to Second-Election plan.

Future Work

- Theoretical Results on $\varphi(t)$.
- Risk Management.
- Stochastic Salary Process.
- Stochastic Interest Rate Process.
- Incorporate Mortality Assumption.



THANK YOU FOR YOUR ATTENTION!