

# Canonical Valuation of Mortality-linked Securities

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# The Problem

- Mortality-linked Securities are becoming more popular.
- Pricing these securities is not straightforward.
- Reasons:
  - Incomplete market.
  - A lack of liquidly traded longevity indexes or securities.
  - A replicating hedge cannot be formed.
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- Let  $F_P(x)$  be the d.f. for a future lifetime r.v. under  $P$ .
- Then, under  $Q$ , the distribution function for the r.v. is

$$F_Q(x) = \Phi(\Phi^{-1}(F_P(x)) + \lambda),$$

where  $\Phi$  is the d.f. for a standard normal r.v., and  $\lambda$  is the market price of risk.

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  - ② Denuit, Devolder and Goderniaux (2007): integrate with the Lee-Carter model.
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# Risk-neutral dynamics of death/survival rates

- Step (1): Define a mortality model in  $P$  measure.
- E.g., Cairns, Blake and Dowd (2006) model:

$$\ln \frac{q_{x,t}}{1 - q_{x,t}} = A_1(t) + A_2(t)(x + t),$$
$$A(t + 1) = A(t) + \mu + CZ(t + 1),$$

where

- $A(t) = (A_1(t), A_2(t))'$ ,
- $\mu$  is a constant  $2 \times 1$  vector,
- $C$  is a constant  $2 \times 2$  upper triangular matrix,
- $Z(t)$  is a 2-dimensional standard normal r.v.andom variable.

# Risk-neutral dynamics of death/survival rates

- Step (2): Adjust the drift term to obtain a model in  $Q$  measure:

$$A(t+1) = A(t) + \tilde{\mu} + C\tilde{Z}(t+1),$$

where

- $\tilde{\mu} = \mu - C\lambda$ ,
  - $\tilde{Z}(t+1)$  is a standard 2-dim. normal r.v. under the  $Q$ -measure,
  - $\lambda = (\lambda_1, \lambda_2)'$  is a vector of market prices of risk.
- Cairns, Blake and Dowd (2006) obtain  $\lambda$  by calibrating to the price of the BNP/EIB longevity bond.

# Risk-neutral dynamics of death/survival rates

- Problem (1): Parameter risk.
  - Even if the process is correct, parameters may be wrong.
  - Can be quantified by MCMC.
- Problem (2): Model risk.
  - The process itself may be incorrect.
  - May be reduced by considering a less stringent mortality model.

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# Our Idea...

- 'Canonical valuation' (Stutzer, 1996) as an alternative pricing method.
- Advantages:
  - ① Largely non-parametric – reducing parameter and model risk.
  - ② Useful even if only a few market prices are available.
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# The Principle

- Assume there are  $m$  distinct primary securities.
- Each has a time-zero price of  $F_i$  and a random discounted payoff of  $f_i(\omega)$ .
- Let  $\mathcal{Q}$  is the set of all equivalent martingale measures.
- We require, for any  $Q$  in  $\mathcal{Q}$ ,

$$\mathbb{E}^Q[f_i(\omega)] = F_i, \quad i = 1, 2, \dots, m. \quad (1)$$

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# The Principle

- The Kullback-Leibler (1951) information criterion (KLIC):

$$D(Q, P) = \mathbb{E}^P \left[ \frac{dQ}{dP} \ln \frac{dQ}{dP} \right]$$

- We should choose an equivalent martingale measure  $Q_0$  that minimizes the criterion, i.e.,

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# Statistical Justifications

- $D(Q, P)$  represents the information gained by moving from  $P$  to  $Q$ .
- From a Bayesian viewpoint, we may regard  $P$  as the prior distribution.
- Given  $m$  market prices, we can update the prior by incorporating the information contained in equation (1).
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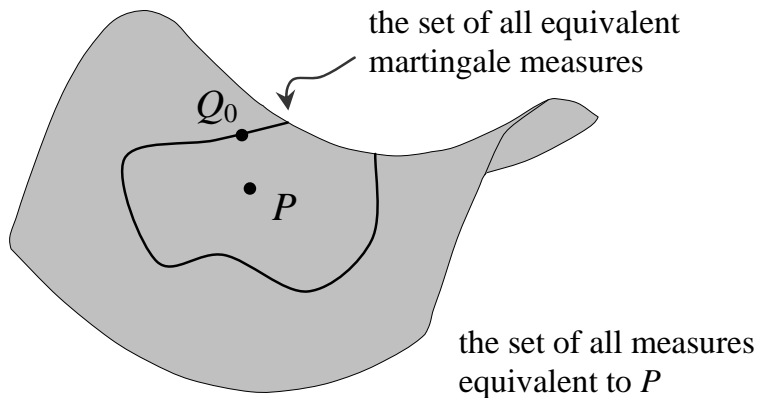
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# A Geometric Interpretation



## Expected Utility Hypothesis

- Rittelli (2000) proved that maximizing the expected exponential utility is equivalent to minimizing the KLIC.
- The result also holds true in a multi-period setting.
- It implies linkages to the Esscher transform (Gerber and Shiu, 1994).

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# Implementation

- Generate  $N$  equally probable scenarios by the bootstrap.
- The p.f. for  $\omega$  under  $P$

$$\Pr(\omega = \omega_j) = \pi_j = \frac{1}{N}, \quad j = 1, 2, \dots, N.$$

- Let  $\pi_j^*$ ,  $j = 1, 2, \dots, N$ , be the p.f. of  $\omega$  under  $Q$ .
- We require

$$\sum_{j=1}^N f_i(\omega_j) \pi_j^* = F_i, \quad i = 1, 2, \dots, m. \quad (2)$$

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- We can rewrite KLIC as

$$\sum_{j=1}^N \pi_j^* \ln \frac{\pi_j^*}{\pi_j}.$$

- To find the canonical measure  $Q_0$ , we solve

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# The Challenge

- An empirical distribution of the mortality-linked security's payoff is needed.
- Generate from a time-series of past mortality rates or values of a longevity index.
- The data involve two dimensions: age and time.
- Potential dependency over both dimensions.

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# Age Dependency

- Mortality rates at different ages are correlated with one another.
- Wills and Sherris (2008) point out that it is a critical factor in pricing mortality-linked securities.
- We consider mortality rates at different ages jointly by treating them as a vector.
- That is, we treat the data as a multivariate time-series of  $\mathbf{m}_t = (m_{65,t}, m_{66,t}, \dots, m_{90,t})'$ .

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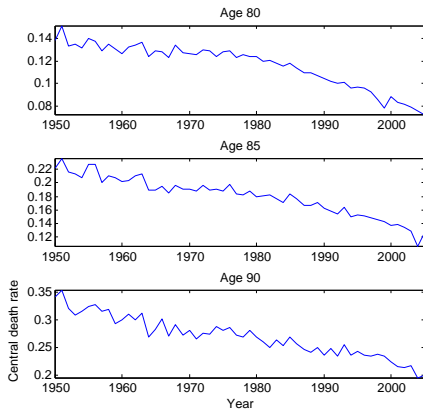
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# Time Dependency



Central death rates at representative ages.

# Time Dependency

- We require the time-series to be weakly stationary.
- $m(x, t)$  has a clear downward trend, suggesting it is not weakly stationary.
- To solve this problem, we consider the transformation of
$$r_{x,t} = \frac{m_{x,t+1}}{m_{x,t}}.$$
- This may be interpreted as a one-year mortality reduction factor.
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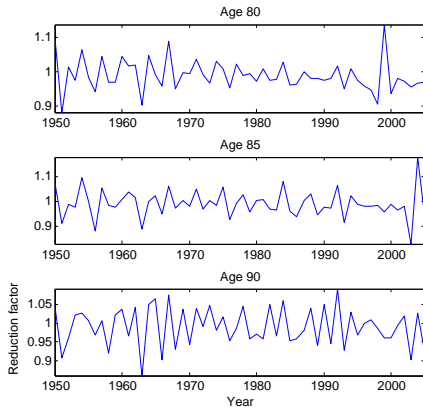
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# Time Dependency



Mortality reduction factors at representative ages.

# Time Dependency

	CCM		CCM
Lag 1	$\begin{pmatrix} \cdot & \cdot & \cdot & \cdot & \cdot \\ \cdot & - & \cdot & \cdot & - \\ \cdot & \cdot & - & \cdot & - \\ \cdot & \cdot & \cdot & - & - \\ \cdot & - & \cdot & - & - \end{pmatrix}$	Lag 2	$\begin{pmatrix} \cdot & \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot & + \\ \cdot & \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot & \cdot \\ \cdot & \cdot & \cdot & \cdot & + \end{pmatrix}$
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Simplified sample cross-correlation matrices constructed from  $r_{x,t}$  at ages: 70, 75, 80, 85, and 90.

## The Block Bootstrap

- The naïve bootstrap will lose the serial dependency in the data.
- We use the block bootstrap method (Carlstein, 1986; Künsch, 1989) to retain serial dependency.
- The sample CCMs indicate the cross-correlations taper off as the lag increases.
- Blocks of observations that are separated far enough will be (approximately) uncorrelated.

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## The Block Bootstrap

- We have 55 vectors of  $\mathbf{r}_t$  (1950 – 2004).
- Assuming a block size of 5, we have 51 blocks:  
 $(\mathbf{r}_{1950}, \mathbf{r}_{1951}, \mathbf{r}_{1952}, \mathbf{r}_{1953}, \mathbf{r}_{1954}), (\mathbf{r}_{1951}, \mathbf{r}_{1952}, \mathbf{r}_{1953}, \mathbf{r}_{1954}, \mathbf{r}_{1955}),$   
 $\dots, (\mathbf{r}_{2000}, \mathbf{r}_{2001}, \mathbf{r}_{2002}, \mathbf{r}_{2003}, \mathbf{r}_{2004}).$
- The optimal block size is not always evident.
- Hall et al. (1995) recommend a block size of  $n^{1/5}$ .
- We use a block size of 2 ( $55^{1/5} = 2.23 \approx 2$ ).

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## The Block Bootstrap

- We have 55 vectors of  $\mathbf{r}_t$  (1950 – 2004).
- Assuming a block size of 5, we have 51 blocks:  
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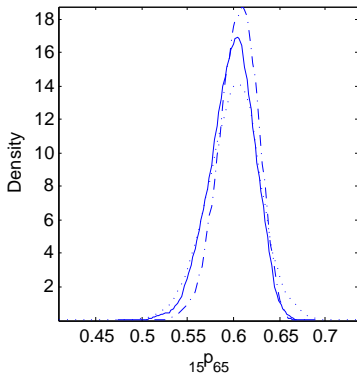
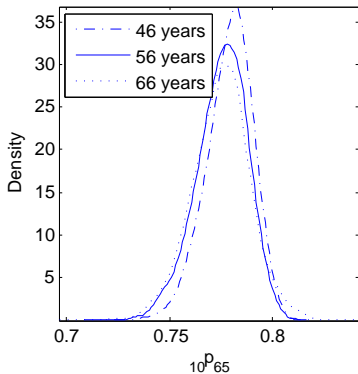
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## Forecasts of Survival Probabilities



Empirical distributions of the survival probabilities for the cohort aged 65 in year 2005, on the basis of 46, 56, and 66 years of data.

## Comparing with Model-Based Methods

	Non-parametric	Lee-Carter	Cairns, Blake and Dowd
$10p_{65}$	0.7790	0.7755	0.7814
$15p_{65}$	0.6048	0.6011	0.6135
$20p_{65}$	0.3999	0.3995	0.4132
$25p_{65}$	0.2080	0.2039	0.2146

Central estimates of the survival probabilities for the cohort aged 65 in year 2005, on the basis of the non-parametric bootstrap, the Lee-Carter model and the Cairns, Blake and Dowd model.

# The BNP/EIB Longevity Bond

- We use the BNP/EIB bond for the price constraint.
- It is 25-year amortising bond, which pays  $\$50I(t)$ , for  $t = 1, \dots, 25$ .
- $I(t)$  is defined as:

$$I(t) = I(t-1)(1 - m_{64+t, 2002+t}), \quad t = 1, 2, \dots, 25,$$

where

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# Step (1)

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- From each scenario, calculate the longevity index  $I(t)$  at  $t = 1, 2, \dots, 25$ .
- The time-0 value of the BNP/EIB bond in the  $j$ th scenario is

$$v(\omega_j) = 50 \times \sum_{t=1}^{25} B(0, t) I(t, \omega_j),$$

where  $I(t, \omega_j)$  be the index value at time  $t$  in the  $j$ th scenario, and  $B(0, t)$  is the time-0 price of a risk-free zero-coupon bond that pays £1 at time  $t$ .

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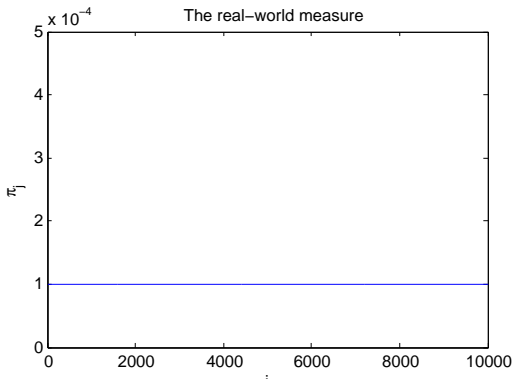
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## Real World Probability Measure, $\pi_j$



## Step (2)

- Let  $\pi_j^*$  be the probability associated with  $v(\omega_j)$  under  $Q$ .
- We require  $\sum_{j=1}^N v(\omega_j)\pi_j^* = 561$  and  $\sum_{j=1}^N \pi_j^* = 1$ .
- We minimize the KLIC as follows:

$$L = \sum_{j=1}^N \pi_j^* \ln \pi_j^* - \lambda_0 \left( \sum_{j=1}^N \pi_j^* - 1 \right) - \lambda_1 \sum_{j=1}^N (v(\omega_j)\pi_j^* - 561).$$

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## Step (2), Continued

- Let  $\tilde{\pi}_j^*$ ,  $j = 1, 2, \dots, N$ , be the solution.
- We have

$$\tilde{\pi}_j^* = \frac{\exp(\lambda_1 v(\omega_j))}{\sum_{j=1}^N \exp(\lambda_1 v(\omega_j))}, \quad j = 1, 2, \dots, N.$$

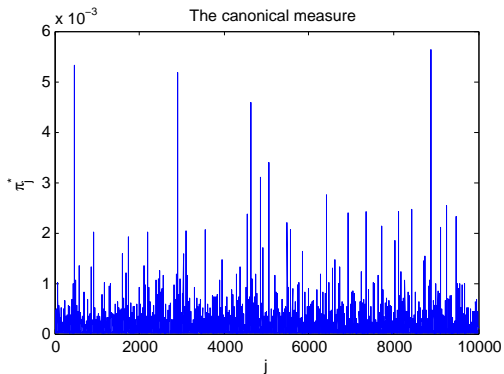
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The Canonical Measure,  $\pi_j^*$ 

## Incorporating More Prices

- What if more market prices are available?
- The method can be extended to incorporate additional primary securities.
- Assume the  $i$ th security has a time-0 price of  $V_i$  and a discounted payoff of  $v_i(\omega_j)$  in the  $j$ th scenario.
- To price  $m$  securities correctly, we require

$$\sum_{j=1}^N v_i(\omega_j) \pi_j^* = V_i, \quad i = 1, 2, \dots, m. \quad (3)$$

## Incorporating More Prices

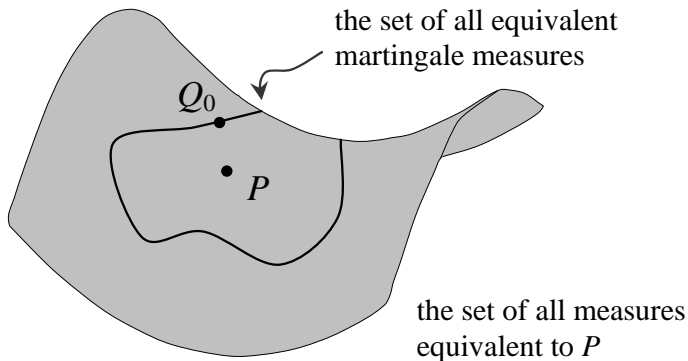
- We minimize the KLIC subject to the  $m$  constraints and  $\sum_{j=1}^N \pi_j^* = 1$ .
- It can be shown that the resulting canonical measure  $\tilde{\pi}_j^*$ ,  $j = 1, 2, \dots, N$  is

$$\tilde{\pi}_j^* = \frac{\exp(\sum_{i=1}^m \lambda_i v(\omega_j))}{\sum_{j=1}^N \exp(\sum_{i=1}^m \lambda_i v(\omega_j))}, \quad j = 1, 2, \dots, N,$$

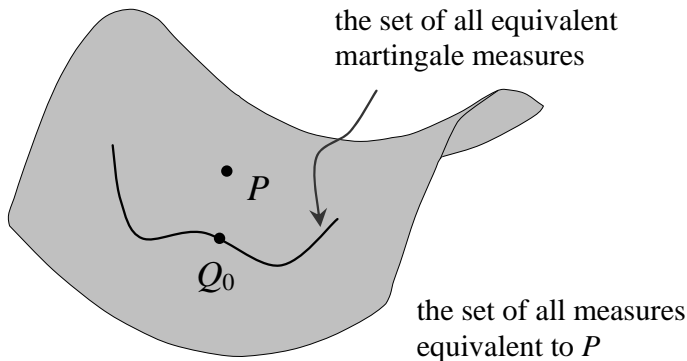
where  $\vec{\lambda} = (\lambda_1, \lambda_2, \dots, \lambda_m)'$  can be expressed as

$$\vec{\lambda} = \arg \min_{\gamma_1, \dots, \gamma_m} \sum_{j=1}^N \exp \left( \sum_{i=1}^m \gamma_i (v_i(\omega_j) - V_i) \right).$$

## With One Primary Security, $m = 1$

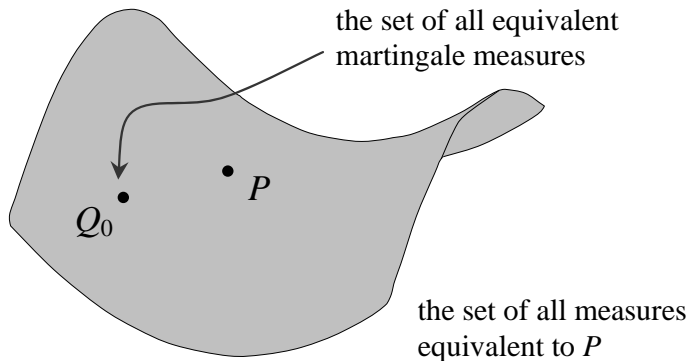


The canonical measure  $Q_0$  when  $m = 1$ .

With Two Primary Securities,  $m = 2$ 

The canonical measure  $Q_0$  when  $m = 2$ .

## With Infinitely Many Primary Securities, $m \rightarrow \infty$



The canonical measure  $Q_0$  when  $m \rightarrow \infty$ .

## Pricing Vanilla Survivor Swaps

- We consider vanilla survivor swaps with a fixed proportional premium  $\theta$  and a fixed maturity  $T$ .
- At  $t = 1, 2, \dots, T$ , the fixed-payer pays a preset amount of  $(1 + \theta)K(t)$ .
- The fixed-recipient pays a random amount of  $S(t)$ , which is linked to the realized survival function of the reference population.
- The reference population is the same as that of the BNP/EIB longevity bond.

## Pricing Vanilla Survivor Swaps

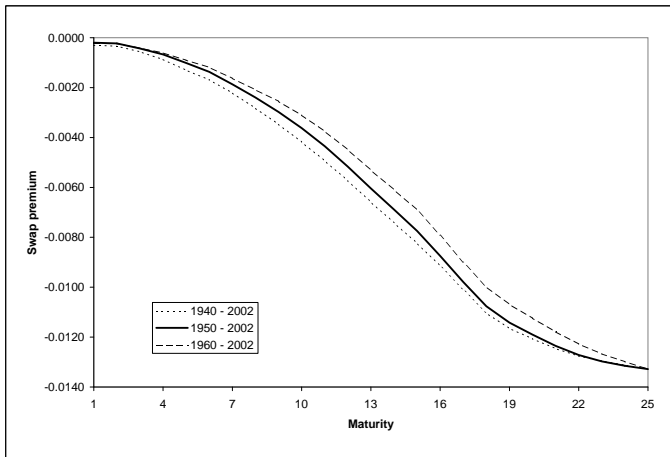
- We set

$$S(t) = S(t-1)(1 - q_{64+t,2002+t}), \quad t = 1, 2, \dots, T,$$

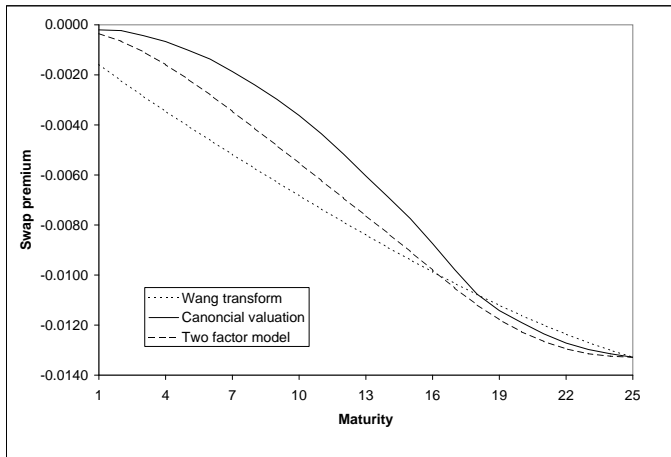
where  $S(0) = 1$ , and  $q_{x,t}$  is the realized death probability.

- We set  $K(t)$  to the projected survival function for the reference population, on the basis of GAD's projection.
- $K(t)$  for declines over time.

## The Calculated Swap Premium



## Comparing with Other Pricing Methods



## Conclusions

- The pricing framework is reasonably robust relative to the amount of data used.
- It avoids model risk and parameter risk.
- Additional prices can be incorporated into the canonical measure easily.
- Due to its non-parametric nature, our framework can be applied to reference populations with limited volume of data available.

Q&A