



## Interest Rate Guarantee in Defined Benefit Pension

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# Background

- ▶ The Norwegian pension system
  - ▶ defined benefit
  - ▶ interest rate guarantee
- ▶ Motivation for pricing the interest rate guarantee
  - ▶ The new legislation requires pricing for all risk-components
    - ▶ Actuarial risk
    - ▶ Financial risk
    - ▶ Administration risk
  - ▶ The new legislation requires up front paying of the interest rate guarantee → put option

# Notation

$V_t$	- Premium reserve
$\pi((X - 1)T, XT)$	- Premium
$\beta((X - 1)T, XT)$	- Benefit payments
$PF_t$	- Premium fund
$AR_t$	- Additional reserve
$S_t^c$	- Client assets
$S_t^b$	- Buffer assets
$\sigma_c$	- Volatility of client assets
$\sigma_b$	- Volatility of buffer assets
$\tau$	- Correlation between (log-) assets
$\rho$	- Risk free interest rate
$r$	- Guaranteed interest rate

# Model for the assets

Client assets and buffer assets are given by

$$dS_t^c = \mu^c S_t^c dt + \sigma^c S_t^c dW_t^c, \quad \begin{cases} S_0^c = V_0 + PF_0 + AR_0 + E[\pi(0, T)] \\ S_T^c = S_{T-}^c - \beta(0, T)(1 + \rho)^{T/2}, \end{cases}$$

$$dS_t^b = \mu^b S_t^b dt + \sigma^b S_t^b dW_t^b, \quad S_0^b \text{ is from last year balance sheet EOY.}$$

Where  $W_t^c$  and  $W_t^b$  are correlated Brownian motions with correlation factor  $\tau$ .

## Model for the guarantee

The return on client assets need to cover at least the following amount:

$$K = (V_0 + PF_0)((1 + r)^T - 1) + \int_0^T ((1 + r)^{T-t} - 1) d(V_t + PF_t).$$

This may be approximated by a discrete Thiele on the form

$$\begin{aligned} K \approx & (V_0 + PF_0)((1 + r)^T - 1) \\ & + (\pi(0, T) + PF_T - PF_0)((1 + r)^T - 1) \\ & - \beta(0, T)((1 + r)^{\frac{T}{2}} - 1). \end{aligned}$$

## Structure of the option

Hence we end up with an option payoff of the form

$$\begin{aligned} & ((K - AR_T - \alpha S_T^b) - (S_{T-}^c - S_0^c - \beta(0, T)((1 + \rho)^{T/2} - 1)))^+ \\ & = (K^*(\pi(0, T), \beta(0, T)) - (S_{T-}^c + \alpha S_T^b))^+ \end{aligned}$$

This leads to a basket option with stochastic strike:

$$\Pi_t^T = e^{-\rho(T-t)} E_Q[(K^*(\pi(0, T), \beta(0, T)) - (S_T^c + \alpha S_T^b))^+ | \mathcal{F}_t],$$

where the (B&S) dynamics of the assets under  $Q$  are given by

$$\begin{aligned} dS_t^c &= \rho S_t^c dt + \sigma^c S_t^c dB_t^c, \\ dS_t^b &= \rho S_t^b dt + \sigma^b S_t^b dB_t^b. \end{aligned}$$

# One underlying asset and stochastic strike

## Proposition

Let  $S_T = S_0 \exp((\rho - \frac{1}{2}\sigma_S^2)T + \sigma_S\sqrt{T}X)$  and  $K = \mu_K T + \sigma_K\sqrt{T}Y$ . Then price of an European put option at time  $t = 0$  with normally distributed strike,  $K$ , and maturity  $T$  is given by

$$\begin{aligned} \Pi_0^T &= e^{-\rho T} E_Q[(K - S_T)^+] \\ &= e^{-\rho T} \mu_K T \Phi(X \leq d(Y), Y \geq -a) + e^{-\rho T} \frac{\sigma_K \sqrt{T}}{\sqrt{2\pi}} \int_{-a}^{\infty} Y \Phi(d(Y)) e^{-\frac{1}{2}Y^2} dY \\ &\quad - S_0 \Phi(X \leq d(Y) + \sigma_S \sqrt{T}, Y \geq -a) \end{aligned}$$

where

$$d(Y) = \frac{1}{\sigma_S \sqrt{T}} \left( \ln \left( \frac{\mu_K T + \sigma_K \sqrt{T} Y}{S_0} \right) - (\rho - \frac{1}{2}\sigma_S^2)T \right), \quad a = \frac{\mu_K}{\sigma_K} \sqrt{T}.$$

$X$  and  $Y$  are independent standard normal variables and  $\Phi$  is the cumulative bivariate normal distribution.

## Two underlying assets and fixed strike

### Proposition

Assume that the strike,  $K$ , is a given constant and that the two underlying assets,  $S_t^c$  and  $S_t^b$ , are given by the B&S risk neutral measure  $Q$ . Then the unique price of the option at time  $t = 0$  with maturity  $T$  can be expressed as:

$$\begin{aligned} \Pi_0^T = & Ke^{-\rho T} \Phi(Y_1 \leq a, Y_2 \leq d(Y_1)) - S_0^c \Phi(Y_1 \leq a - \sigma_c \sqrt{T}, Y_2 \leq d(Y_1 + \sigma_c \sqrt{T})) \\ & - \alpha S_0^b \Phi(Y_1 \leq a - \sigma_b \tau \sqrt{T}, Y_2 \leq d(Y_1 + \sigma_b \tau \sqrt{T}) - \sigma_b \sqrt{1 - \tau^2} \sqrt{T}) \end{aligned}$$

where  $Y_1$  and  $Y_2$  are independent standard normal variables,  $\Phi$  is the cumulative bivariate normal distribution and

$$d(Y_1) = \frac{\left( \ln \left( K - S_0^c e^{\sigma_c \sqrt{T} Y_1 + T(\rho - \frac{1}{2} \sigma_c^2)} \right) - \ln(\alpha S_0^b) - T(\rho - \frac{1}{2} \sigma_b^2) - \sigma_b \tau \sqrt{T} Y_1 \right)}{\sigma_b \sqrt{1 - \tau^2} \sqrt{T}},$$

$$a = \frac{1}{\sigma_c \sqrt{T}} \left( \ln \left( \frac{K}{S_0^c} \right) - \left( \rho - \frac{1}{2} \sigma_c^2 \right) T \right).$$

# Initial parameter set

$$V_0 = 100, \quad PF_i = 10 \text{ for all } i, \quad AR_i = 5 \text{ for all } i,$$

$$S_{0-}^c = V_0 + PF_0 + TA, \quad S_0^b = 10, \quad \sigma_c = \frac{0.1}{\sqrt{T}}, \quad \sigma_b = \frac{0.1}{\sqrt{T}}, \quad \tau = 0.5,$$

$$T = 252, \quad N = 1, \quad \frac{\sigma_\pi}{\sqrt{n}} = 0.1, \quad \frac{\sigma_\beta}{\sqrt{n}} = 0.05, \quad r = 0.03, \quad \rho = 0.03,$$

$$E[\pi((X-1)T, XT)] = 10 \text{ for all } X, \quad E[\beta((X-1)T, XT)] = 5 \text{ for all } X.$$

# Numerical examples

Parameters	Option prices
$PF_i = \{-10, -5, 0, 5, 10\}$	<b>0.33, 0.40, 0.48, 0.57, 0.66</b>
$TA = \{0, 5, 10\}$	1.36, 0.66, 0.29
$S_0^b = \{5, 10\}$	1.43, 0.66
$\rho = \{0.02, 0.03, 0.04\}$	0.81, 0.66, 0.54
$\sigma_c = \left\{ \frac{0.05}{\sqrt{T}}, \frac{0.10}{\sqrt{T}}, \frac{0.15}{\sqrt{T}} \right\}$	<b>0.02, 0.66, 2.08</b>
$\sigma_b = \left\{ \frac{0.05}{\sqrt{T}}, \frac{0.10}{\sqrt{T}}, \frac{0.15}{\sqrt{T}} \right\}$	0.61, 0.66, 0.71
$\tau = \{-0.5, 0, 0.5, 1\}$	0.47, 0.57, 0.66, 0.75
$N = \{1, 3, 5, 10\}$	<b>0.66, 3.26, 5.78, 11.52</b>
$E[\pi((X-1)T, XT)] = \{10, 15\}$	0.66, 0.76
$E[\beta((X-1)T, XT)] = \{5, 10\}$	0.66, 0.66
$\frac{\sigma_\pi}{\sqrt{n}} = \{0.1, 0.15\}$	0.66, 0.66
$\frac{\sigma_\beta}{n} = \{0.05, 0.10\}$	0.66, 0.66

# Asset model in incomplete market

The assets in an incomplete market are given by

$$\begin{aligned}
 dS_t^c &= S_{t-}^c \left\{ \mu^c(t)dt + \sigma^c(t)\tau_1 dW_t^{(1)} + \sigma^c(t)\sqrt{1-\tau_1^2}dW_t^{(2)} \right. \\
 &\quad \left. + \int_{\mathbb{R}_0} \gamma_1^c(t, z)\tau_2 \tilde{N}_1(dt, dz) + \int_{\mathbb{R}_0} \gamma_2^c(t, z)\sqrt{1-\tau_2^2} \tilde{N}_2(dt, dz) \right\} \\
 dS_t^b &= S_{t-}^b \left\{ \mu^b(t)dt + \sigma^b(t)dW_t^{(1)} + \int_{\mathbb{R}_0} \gamma_1^b(t, z)\tilde{N}_1(dt, dz) \right\},
 \end{aligned}$$

where  $W_t^{(i)}$ ,  $i = 1, 2$  are independent standard Brownian motions and  $\tilde{N}_i(dt, dz) = N_i(dt, dz) - \nu_i(dz)dt$ ,  $i = 1, 2$  independent compensated Poisson random measures with Lévy measures  $\nu_i$  on  $\mathbb{R}_0 := \mathbb{R} \setminus \{0\}$ ,  $i = 1, 2$ . Further  $\tau_i \in [0, 1]$ ,  $i = 1, 2$  are correlation parameters and  $\mu^c(t)$ ,  $\mu^b(t)$ ,  $\sigma_t^c(t)$ ,  $\sigma_t^b(t)$ ,  $\gamma_1^b(t, z)$ ,  $\gamma_i^c(t, z)$ ,  $i = 1, 2$  are predictable processes.

## Principle of risk indifference price

The insurance company is risk indifferent to entering the market on its own or entering the market after having given the interest rate guarantee:

$$\Phi_G(x + p) = \Phi_0(x).$$

Here  $p$  is the price of the guarantee. Further

$$\Phi_0(x) = \inf_{\pi \in \mathcal{P}} \rho(X_x^{(\pi)}(T))$$

and

$$\Phi_G(x + p) = \inf_{\pi \in \mathcal{P}} \rho(X_x^{(\pi)}(T) - G). \quad (1)$$

where  $\rho(\cdot)$  is a convex risk measure,  $G = g(S_t^c, S_t^b)$  is the interest rate guarantee claim and  $X_x^{(\pi)}(t)$  is a self financing portfolio of a risk free asset and the assets  $S_t^c, S_t^b$ . Here,  $\rho(\cdot)$  is given by a “worst scenario” risk measure which gives the largest risk neutral price.

## Risk indifference price

The price based on Equation (1) can be found by a maximum principle. As a special case this price turns out to be

$$p = p_{risk}^{seller} = \sup_{Q \in \mathcal{L}} E_Q[G], \quad (2)$$

where  $\mathcal{L}$  is the set of all equivalent martingale measures.

## Numerical example I

In our numerical examples we have chosen to estimate  $p$  in (2) by using a constant parametric form on the Radon Nikodym derivative when all parameters are constant. I.e. choose the admissible controls  $\theta(t, z) = (\theta_0, \theta_1, \theta_2, \theta_3) \in \mathbb{R}^4$  such that

$$\begin{aligned}
 dK_\theta(t) &= K_\theta(t^-) \left[ \theta_0(t) dW_t^{(1)} + \theta_1(t) dW_t^{(2)} \right. \\
 &\quad \left. + \int_{\mathbb{R}_0} \theta_2(t, z) \tilde{N}_1(dt, dz) + \int_{\mathbb{R}_0} \theta_3(t, z) \tilde{N}_2(dt, dz) \right], \\
 K_\theta(0) &= k > 0
 \end{aligned}$$

is a martingale, and find the price of the interest rate guarantee by

$$\hat{p} = \max_{\theta \in \mathbb{R}^4} E[K_\theta(1)G].$$

## Numerical example II

In our examples we let the jumps be a Poisson process with intensity  $\lambda_i$  and jump size  $\gamma_i^c$  and  $\gamma_1^b$ ,  $i = 1, 2$ . Further we let the base parameters be given by

$$\begin{aligned}
 K &= 103, & S_0^c &= 100, & S_0^b &= 10, & \mu_c &= 0.06, & \mu_b &= 0.07, \\
 \sigma_c &= 0.10, & \sigma_b &= 0.15, & \rho &= 0, & r &= 0.03, \\
 \tau_1 &= 0.5, & \tau_2 &= 0.3, & \lambda_1 &= 0.5, & \lambda_2 &= 0.3, \\
 T &= 1, & \gamma_1^c &= 0.04, & \gamma_2^c &= 0.04, & \gamma_1^b &= 0.06.
 \end{aligned}$$

In addition we will put a constraint on  $\theta$  to be positive.

## Numerical example III

Parameters	Risk indifference price	B & S price
$\tau_2 = \{-0.3, 0, 0.3, 0.6\}$	$\{1.63, 1.64, 1.67, 1.68\}$	1.58
$\lambda_1 = \{0.5, 2.0\}$	$\{1.67, 1.72\}$	1.58
$\lambda_2 = \{0.3, 1.2\}$	$\{1.67, 1.81\}$	1.58
$\gamma_1^c = \gamma_2^c = \{0.01, 0.04, 0.08\}$	$\{1.60, 1.67, 1.84\}$	1.58
$\gamma_1^b = \{0.01, 0.06, 0.10\}$	$\{1.65, 1.67, 1.68\}$	1.58

# Summary

- ▶ We have introduced a model for interest rate guarantees and corresponding assets well adapted to the Norwegian defined benefit system.
- ▶ Methods have been presented to price the interest rate guarantee in a complete asset market.
- ▶ A corresponding problem has been solved using risk indifferent pricing in incomplete markets.
- ▶ We have looked at numerical examples both in complete and incomplete asset markets.

## Further details

Further details on the following can be found in the paper

- ▶ Analysis of the sensitivity of prices in the complete market case based on different parameters.
- ▶ Explanation on the numerical methods applied.
- ▶ Discussion on interest rate guarantees over multi periods.
- ▶ Derivation of the risk neutral price.
- ▶ Description a convex risk measure.
- ▶ Introduction of a Hamiltonian and optimum solutions through backward stochastic differential equations.