

## OFFICERS FOR 2007

At its meeting in Edinburgh, Scotland on November 19, 2006, the Council of the IAA elected the following as its officers for the calendar year 2007:



*Left to Right  
David Hartman of the United States as President-Elect  
Jean-Louis Massé of Canada as Immediate Past President  
Hillevi Mannonen of Finland as President  
Yves Guérard of Canada as Secretary General*

## A COMMUNICATION FROM THE IAA PRESIDENT, JEAN-LOUIS MASSÉ

Earlier this year, I inaugurated this column. Now it is time to perform my final function as your President and to write this last article of the year.

The IAA succeeded again in 2006 in being represented, upon invitation, by one of the Officers at various local actuarial meetings – pension, life and non-life -- of existing or prospective member associations in Toronto, Mumbai, Bahrain, Cologne, Moscow, Edinburgh, London, Montréal, Beijing, Chicago, Singapore and Queenstown. Often times, the opportunity presented itself to meet local regulatory authorities as well. It was a delight to witness the quality and the energy of participants at these meetings. It was inspiring to experience first-

hand the open armed reception by these regulators of the actuarial profession and to learn more about the challenges they face. Much is needed and expected from us in the years to come. This bodes well for the future of the actuarial profession.

Our Congress in Paris was a great success, well run thanks to the local organizers led by our colleague Jean Berthon. It was without a doubt a memorable and intellectually stimulating event.

Paris was, for many of us, the last time we had the pleasure of meeting Peter Clark, a Past President of the Institute of Actuaries and our then President-Elect, who suddenly passed away a week later. We miss him dearly.

Our association has grown tremendously since its restructure less than ten years ago. The number of delegates alone attending our semi-annual meetings has doubled in the last five years. I venture to estimate that it will double again in the next five years. We are very pleased by this interest in the work of the IAA.

### IAA Newsletter December 2006

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#### OFFICERS

Jean-Louis Massé, President  
Yves Guérard, Secretary General  
Hillevi Mannonen, President-Elect  
Alf Guldberg, Immediate Past President



As anyone entering the teenage period, our association, as an association of associations, finds itself in a fast growing phase of its existence, with new vision, renewed optimism, in full realization of its new muscles and its new potential. It is thus not surprising to me to hear many calls for reviewing the basic principles that were considered ten years or so ago that led to our current structure and our current way of managing our affairs.

I don't interpret these calls for re-examination as a judgment of unsatisfactory past performance. There were very good reasons for structuring this organization the way it was done ten years ago. But we have evolved. The trust among our member associations has grown. The demand for our services from the international community is beyond anything we could have imagined ten years ago. We need to prioritize our actions because our resources are limited. We need to find ways to engage more of our member associations and more of their own members into participatory activities at council, committee and task force levels.

More activities and more people involved and interested will entail, in my opinion, more communications, more effective communications, but this will not be easy.

As I have traveled about the world this year, I have observed, like my predecessors, the great vitality and accomplishments of the actuarial profession. Every actuary I met is proud to belong to our profession. Our future has never been so promising and exciting. The credit goes to our leaders and our volunteers.

In closing, I would like to thank Council for the honour and privilege they bestowed upon me for serving you as your president. Heartfelt thanks to the other Officers, the late Peter Clark, Yves Guérard, Alf Guldberg and Hillevi Mannonen for their wise advice and their support. They have my gratitude and my admiration.

Thanks to Nicole Séguin and her colleagues at the Secretariat for their unwavering support, their full commitment to our organization and for their patience with me.

Last but not least, I thank my colleagues at work and my family for allowing -- sometimes enduring -- my frequent absences while taking care of actuarial profession business.

## REMEMBERING PETER CLARK

On November 15, many actuaries attended a memorial service for Peter Clark at St Clement Danes Church in London, followed by a reception at Staple Inn hosted by the Institute of Actuaries.

The IAA has made a donation in Peter's memory for the advancement of the actuarial profession internationally. In keeping with his fondness for Africa, a donation of \$1,000 CAD has been made towards bursaries for the 29th International Congress of Actuaries that will take place in Cape Town, South Africa in March 2010.

Jim MacGinnitie, the recipient of the 2006 Max Lander Award, has instructed that the \$1,000 award be sent to the newly-established Peter Clark Memorial Fund which has the objective of providing financial assistance to Africans studying to become actuaries. More details on this fund and on how to make donations are available at [www.peter-clark-memorial-fund.org](http://www.peter-clark-memorial-fund.org)

## MORE NEWS FROM THE IAA MEETINGS IN EDINBURGH

We issued a [special newsletter](#) at the end of November intended to report in a timely fashion on the Council and committee discussions and activities from the meetings held earlier that month in Edinburgh, Scotland. Distribution of this first special Newsletter was sent to association leadership and IAA volunteers only, but it is available online to all. If in future you would like to receive this special newsletter that will be issued

twice a year, please send a request to the IAA Secretariat at [secretariat@actuaries.org](mailto:secretariat@actuaries.org).

## Outgoing Chairpersons Recognized

Two outgoing chairpersons were recognized for their service to the IAA. Jukka Rantala of Finland finished his term as chairperson of the Insurance Regulation Committee on December 31, 2006 after having served for three and a half years. President Jean-Louis Massé presented Jukka with a plaque and pin.



Hillevi Mannonen, also of Finland, was recognized for her chairmanship of the Social Security Committee from 2002 to October 2006, at which time she had to resign in order to assume the role of President-Elect of the IAA. She is seen receiving the plaque from Secretary General Yves Guérard.



## 150 Years is Worth Celebrating!

IAA delegates and accompanying persons attending the IAA Council and Committee meetings in Edinburgh were invited to celebrate the 150th Anniversary of the Faculty of Actuaries with their Scottish colleagues.

Guests traveled by bus to Hopetoun House, an 18th Century Stately Home just outside Edinburgh. The evening began with a reception including sparkling wine and canapés and leisurely visits of the state apartments with guides available to



provide information about the paintings, furniture and objets d'art. Guests were then piped in to the Adam Ballroom for a four course candlelit Scottish banquet. Music and entertainment included a Scottish harp during the reception, a traditional presentation of the haggis and Scottish country dance band throughout dinner. Following dinner, a Piper accompanied the Hopetoun House Dancers as they performed traditional Highland and Scottish country dancing; guests had the opportunity to join in.



During the evening, President Jean-Louis Massé (left) had the pleasure of presenting Faculty President, Stewart Ritchie (right), with a marble plaque commemorating the event and a donation of \$5,000 CAD which the Faculty instructed to be directed towards bursaries for the 29<sup>th</sup> International Congress of Actuaries scheduled for March 2010 in Cape Town, South Africa.



Actuaries took this event seriously and dressed for the occasion...

As you can see, it was an evening to be remembered!



The [next meetings](#) of the IAA Council and committees will take place in Mexico City from April 15-18, 2007. The Mexican delegation (from left to right Luis Huerta, Jesús Zúñiga, Juan Carlos Padilla and José Luis Suárez) was on-hand to encourage delegates to attend what promises to be another successful event!



## SECTIONS: A FLAVOUR FOR EVERY TASTE

In 2007, a large number of actuarial seminars and colloquia will take place in various locations around the World, to suit any actuary's taste, whether they practice in Life, Health or General Insurance, Pensions or Social Security.

We have assembled some general information about the events taking place this year. Please take a few moments to locate an event that suits your taste and visit the colloquium website. You may also wish to submit a paper for the event and join the section's membership. You should notify your local actuarial association of your interest to join any of these sections. Further information can also be found on the IAA website, [www.actuaries.org](http://www.actuaries.org).

Also, keep your calendars open for 7-12 March 2010, when the International Congress of Actuaries will take place in Cape Town, South Africa. The ICA2010 organisers have recently released the [first newsletter](#) regarding their early preparations for the Congress.

## Life Section Seminar ([Website](#)) Mexico City, Mexico — 19 April 2007

### *Registration Will Open Shortly*

The Life Section of the International Actuarial Association, in conjunction with Asociación Mexicana de Actuarios (AMA), is pleased to invite you to a seminar on "Solvency Management". The seminar will include lectures on Enterprise Risk Management, Solvency II and IFRS.

## 2<sup>nd</sup> International Health Colloquium ([Website](#)) Cape Town, South Africa — 13-16 May 2007

### *Registration is Now Open*

The Colloquium will feature an in-depth scientific program with highly informative keynote speakers and expert panel sessions to provide meaningful ideas for your professional practice. In addition, social events will provide opportunities to meet and share ideas with your colleagues from around the world.

Topics to be discussed include:

- Epidemics and health insurance
- Risk sharing models
- Developments in health care technology
- Medical inflation
- Social health insurance

Parallel sessions developed by the Health Section Topic Team leaders will include discussions devoted to:

- Critical Illness Insurance
- Income Protection Insurance
- Long Term Care Insurance
- Private Medical Expense Insurance
- Health Risk Adjustment
- Health Systems in Developing Countries
- Public-Private Health System Partnerships and Voluntary Health Insurance
- Traditional, Complimentary and Alternative Medicine



## **2<sup>nd</sup> International PBSS Colloquium ([Website](#))** Helsinki, Finland — 21-23 May 2007

### **Call for Papers**

*Abstracts due by 31 December 2006*

*Final papers due by 31 January 2007*

### **Registration is Now Open**

The Fifteenth International Conference of Social Security Actuaries and Statisticians to be organized by the International Social Security Association (ISSA) will take place in Helsinki 23-25 May 2007. On May 23, the PBSS Section of the IAA and the ISSA International Conference will hold joint sessions.

Topics to be discussed include:

- Actuarial Valuation Methods and Assumptions
- Investment Strategies and Risk Management
- Projecting Methods for Pension and Social Security Financing

## **1<sup>st</sup> International IAA Life Colloquium ([Website](#))**

**Stockholm, Sweden — 10-13 June 2007**

### **Call for Papers**

*Final papers due by 31 January 2007*

### **Registration is Now Open**

Topics to be discussed include:

- Mortality/longevity and pricing of annuities
- Cost of embedded options
- Valuation of life companies and accounting
- Traditional and dynamic solvency (compare Solvency II) combined with sensitivity of risk
- Disability insurance, theory and practice

The last day of the Colloquium (June 13) will have a joint programme with the 16th AFIR Colloquium. The AFIR Colloquium will be held in Stockholm 12-15 June 2007.

## **16<sup>th</sup> International AFIR Colloquium ([Website](#))** Stockholm, Sweden — 13-15 June 2007

### **Call for Papers**

*Final papers due by 31 January 2007*

### **Registration is Now Open**

The topic of a paper can address any AFIR subject, i.e. relating to financial risk in the widest sense. In particular, the committee welcomes papers on risks that are of importance in insurance, pension funds and banking, e.g. market risk, operational risk and actuarial risk as well as risk management.

The opening day of the Colloquium will have a joint programme with the first Colloquium of the recently founded Life Section of IAA. The Life Colloquium will be held in Stockholm 10-13 June 2007.

On the afternoon of the last day of the Colloquium, 15 June 2007, participants will be invited to the CEA General Assembly Seminar on insurance related topics. CEA (Comité Européen des Assurances) is the organisation of European insurance companies. In the evening, the participants will be invited to the CEA Banquet at City Hall, where the Nobel Prize Banquet takes place every year.

## **37th ASTIN Colloquium and 50th Anniversary Celebration ([Website](#))** Orlando, United States — 19-22 June 2007

### **Call for Papers**

*Final papers due by 31 January 2007*

### **Registration is Now Open**

Topics to be discussed include:

- Risk Management of an Insurance Enterprise
- Pricing Risk
- Liability Risk

The opening sessions of ASTIN 2007 will be held in conjunction with the Casualty Actuarial Society's Spring Meeting. If you wish to register for both the



ASTIN Colloquium and the CAS Spring Meeting, you will be entitled to a discounted registration fee. The Colloquium promises to provide outstanding learning and networking opportunities. The CAS is eager to provide an evocative setting for general insurance actuaries from around the world to exchange knowledge and ideas as well as form and nurture intellectual relationships.

## IAA Section (Website)

The IAA Section holds biennial meetings with the next one scheduled to take place in 2008 (to be held in the Eastern portion of the United States). The Section will hold IAA sessions at various actuarial events taking place next year, such as the [Association of Consulting Actuaries](#) meeting in Gatwick, UK (February 2007), the [East Asian Actuarial Conference](#) in Tokyo, Japan (9-12 October 2007) and at the [Conference of Consulting of Actuaries](#) Annual Meeting in San Antonio, TX, United States (21-24 October 2007).

## OTHER EVENTS

### 15<sup>th</sup> New Zealand Society of Actuaries Conference and 50<sup>th</sup> Anniversary Celebrations

From November 26 to 29, 2006, the New Zealand Society of Actuaries celebrated its 50<sup>th</sup> Anniversary in conjunction with its 15<sup>th</sup> Conference. The IAA was honoured to be represented by Immediate Past President, Alf Guldberg, who held a session entitled "The IAA and What's in it for You!". His [presentation](#) included an introduction to the IAA and its work, but focused mainly on activities of the seven Sections of the IAA.

Alf Guldberg (left) presented President Peter Brown (right) with a marble plaque commemorating their anniversary along with a \$1,000



CAD donation in the Society's name towards the

development of the actuarial profession internationally.

### Non-Life Seminar, Remnin University of China in Beijing

On November 27 and 28, 2006, the IAA was represented by Past President, Edward J. Levay, at the First IAA Non-Life Seminar held in Remnin University of China in Beijing, where he delivered the [opening](#) and [closing](#) speeches on behalf of President Jean-Louis Massé who was unable to attend.

### Health Seminar in Hangzhou, China

Jointly organized by the Society of Actuaries China Region Committee and the Society of Actuaries of China, the Health Seminar entitled "Insurance Market Behaviour and Health Insurance" was held in Hangzhou from December 4-8, 2006. The seminar was presided by Howard J. Bolnick, FSA, MAAA, Hon FIA, Adjunct Professor of the Kellogg School of Management, Northwestern University and Chairman of the IAA Health Section, with teaching assistance from Song Song Liao, Munich Reinsurance - Beijing Office. Mr. Bolnick, who teaches a course on Risk Bearing Markets and Insurance, is a practicing health actuary with more than 30 years of experience managing private health insurance businesses.

Fifty-nine Chinese actuaries and health insurance executives attended the seminar, which was the second offered in China. The two China seminars were organized by the Actuarial Society of China and cosponsored by the Society of Actuaries, ASTIN, and Munich Re - Beijing Office. This was the tenth time the seminar had been presented since its development by Mr. Bolnick in 2001 in response to a request from the three Baltic actuarial organizations. Previous seminars had been offered in a number of Central Eastern European countries, Asia, and Latin America.

The week-long program explored the relationship between private and public market structures, consumer insurance purchasing behaviour, and risk

management tools that insurance companies design to create stable insurance markets. This insurance market behaviour dynamic is then used to understand the varying characteristics of public and private health insurance systems and to focus on key factors that need to be addressed to design and profitably manage private health insurance product portfolios.

Contact Howard Bolnick at [hbolnick@sbcglobal.net](mailto:hbolnick@sbcglobal.net) for further information about the seminars.

## NEWS FROM MEMBER ASSOCIATIONS

### Cyprus Association of Actuaries

[Volume 6, December 2006](#), of the Cyprus Association of Actuaries Newsletter is now available. Find out what is happening with your Cyprus colleagues.

### Institute of Actuaries of Australia

The Institute of Actuaries of Australia recently appointed John Maroney as its Chief Executive Officer. Mr. Maroney (left) stopped in Ottawa on his way to Edinburgh to meet with IAA Executive Director, Nicole Séguin, (center) and CIA Executive Director, Daniel Lapointe (right).



### Institut des Actuaire – France

Following December 6 elections at the Institut des Actuaire in France, the following were elected:

President: Thomas Béhar  
Secretary General: Christophe Eberlé  
Treasurer: Jean Casanova

### Deutsche Aktuarvereinigung (DAV), Germany

#### Salary Survey

In September 2006, a second salary survey among German actuaries was carried out in cooperation with the DAV. Over 900 full members and candidates for DAV membership participated in the survey and submitted detailed information on their earnings to the management consulting agency TGMC Dr. Thieme Gleue and Partner in Hamburg. An overview of the results can be found in the DAV members' magazine "Der Aktuar" December 2006 issue. The complete report will be released in March 2007.

The survey gives an update of the study completed in 2003.

#### Junior Membership DGVFM

DGVFM, the scientifically orientated partner organisation of DAV, has introduced a new membership category for young academics and practitioners. One of the main objectives of DGVFM is the promotion of young talents in the field of insurance and financial mathematics. In order to acquaint these talents with the services and activities of DGVFM and to strengthen their interest in insurance and financial mathematics DGVFM offers junior members the opportunity to attend scientific conferences and to obtain the renowned scientific journal "Blätter der DGVFM".

Junior membership is limited to five years, after this period of time junior members are encouraged to aspire to full DGVFM membership.

#### Institute of Pension Actuaries (IVS)

In November 2006 the first IVS-Forum took place in Nuremberg, Germany. The new forum provides an excellent opportunity to keep current with new developments in the field of pensions and benefits for the members of the German Institute of Pension Actuaries. Over 100 members attended the conference focusing on the amendments of the German Insurance Contract Act (VVG), Solvency II, option pricing and the role of the pension actuary. Due to the positive and encouraging feedback the



IVS-Forum will be continued as an annual event taking place again in November 2007.

### Institute of Actuaries of Japan

The Institute of Actuaries of Japan is hosting the 14th East Asian Actuarial Conference (EAAC) in Tokyo from October 9-12, 2007. Details are available on the website: [www.eaac14th.com](http://www.eaac14th.com). The call for papers will be issued shortly. Participants from all over the world are welcome to attend.

### Actuarial Institute of the Republic of China

Please note that effective immediately, the Actuarial Institute of the Republic of China will be known as the Actuarial Institute of Chinese Taipei.

### Faculty of Actuaries, United Kingdom

Professor Paul Embrechts (left) has been made an Honorary Fellow of the Faculty of Actuaries. He is pictured being awarded his Honorary Fellowship by Harvie Brown (right),



Immediate Past President of the Faculty of Actuaries at an Ordinary General Meeting of the Faculty of Actuaries on 26 June 2006.

### Institute of Actuaries, United Kingdom

#### Archive of the Equitable Life Assurance Society

The actuarial profession has now completed its purchase of the Archive of the Equitable Life Assurance Society, 1762-1950. Archives, books and manuscripts dated 1762-1830 have now been received at the Institute of Actuaries Library, Staple Inn, London whilst those dated 1830-1950 have been deposited at London's Guildhall Library. Official public announcements and further information will be made available on the website of the U.K. Actuarial Profession at [www.actuaries.org.uk](http://www.actuaries.org.uk).

It will take some time to accession the archives and prepare them for researchers, but the aim is to

achieve this ready for a launch event in the spring of 2007. Contributors to the appeal and members visiting Staple Inn would of course be welcome to request an early viewing of the archives with a little advance notice of their visit addressed to [David Raymont](mailto:David.Raymont@actuaries.org), Assistant Librarian, Institute of Actuaries Library, Staple Inn

The Institute is very conscious of the long time it has taken to report the finalised acquisition of the archive, especially given the urgent circumstances in which the profession's appeal for funding to preserve the archives were outlined. Careful efforts have been made to ensure clear transfer of ownership and rights to promote and develop the material for research.

### Publications Shop

The UK Actuarial Profession released an online Publications Shop back in November 2006. The web page is [wam.actuaries.org.uk/wam/Sales/template.htm](http://wam.actuaries.org.uk/wam/Sales/template.htm)

### American Academy of Actuaries, United States

#### CRUSAP Issues Report

The final report prepared by the CRUSAP (Critical Review of the U.S. Actuarial Profession) Task Force is now posted on the [CRUSAP website](http://www.crusap.org). This report is an independent discussion paper issued by the CRUSAP Task Force. It is not the official or unofficial position of the American Academy of Actuaries.

### Society of Actuaries, United States

#### Asset Liability Management

Prague, April 23-27 Singapore, September 3-7 Phoenix, December 3-7

Techniques and Practices for Insurance and Pensions - Presented by the Society of Actuaries and Nexus Risk Management

This internationally acclaimed course continues to meet the changing needs of today's risk professional. A new pension track has been added. The five-day on-site program includes the core



Asset Liability Management Techniques and Practices along with a new master class and seminar series. A five-week e-learning course covers ALM Essentials and prepares participants for the intense on-site experience. Register today!

For more information, visit

[www.nexusriskmanagement.com/courses](http://www.nexusriskmanagement.com/courses)

Register now at [www.soa.org/ccm/content/ce-meetings-seminars/events-calendar/alm-2007-events-calendar/](http://www.soa.org/ccm/content/ce-meetings-seminars/events-calendar/alm-2007-events-calendar/)

Co-sponsored with Standard & Poor's, the International Actuarial Association, The Czech Society of Actuaries and the Singapore Actuarial Society.

## Improving our Outreach

In order to increase the outreach of the actuarial profession and leverage the contribution of many volunteers, the IAA Secretariat intends to compile the presentations made in 2006 at Section colloquia, regional conferences or at any other actuarial event. These would be made available by clicking on a single icon on the IAA website which any actuary or association could then burn onto a CD or DVD for distribution to academic or research institutions that may not otherwise be aware of the resources of our virtual global library. This service would also facilitate continued access to the material for individuals who do not have easy access to high speed Internet facilities. The Secretariat could also send a CD/DVD directly to any institution upon recommendation from a local association and could add names to its distribution list upon request.

NOTE: If you are aware of the existence of such material not already on the IAA website, please communicate with the Secretariat without delay at [secretariat@actuaries.org](mailto:secretariat@actuaries.org)