



International Actuarial Association Health Section
2007 Colloquium

13th - 16th May 2007 Cape Town, South Africa

Critical illness insurance South Africa

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Gen Re South Africa

IAAHS 2007
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CTICC
www.iaahs2007.com

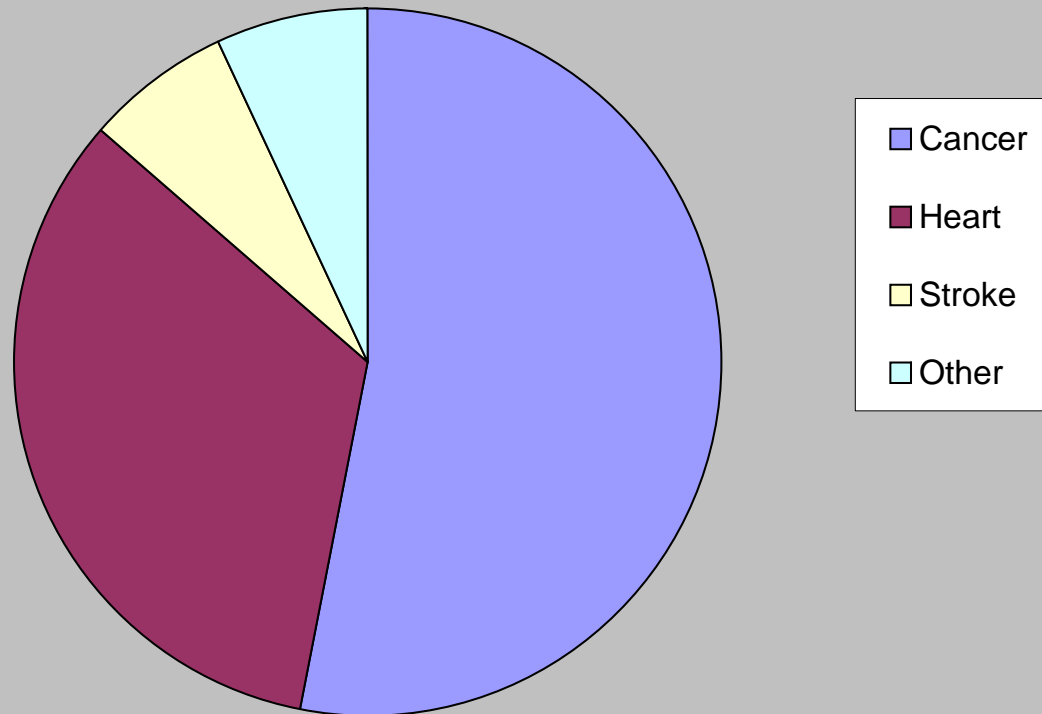
Developments in SA market

- Severity Based Dread Disease
- More diseases covered than are countable
- Catch-all definition
- Blending of products between CI & Disability
- Continuing cover even after claim

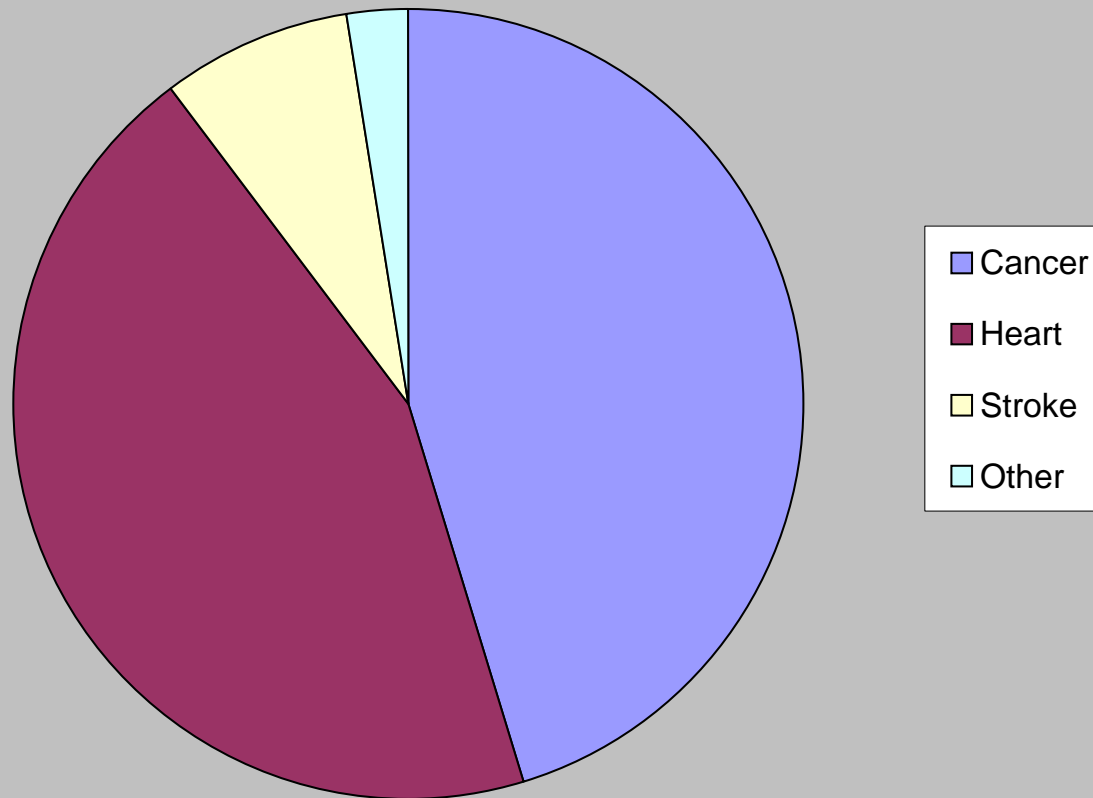
Claims

- Despite publicity, very few or no contentious claims
- Companies often pay higher category if there is a dispute
- Claims assessments done by doctors due to complexity
- Early claims seem to indicate anti-selection

Claims in first 3 years



Claims after 3 years



Group Benefits

- Very low penetration
- 1.5% of total group market premium from Critical Illness
- Unlikely to change substantially
- Not particularly profitable

Issues/Problems

- Too complicated
- Different benefit payment levels from different companies
- Range of products offered but most sold is the most comprehensive
- Research houses