



# PROGRAM

International  
Speakers

Breakfast

Networking

Lunch

CEO  
Panel

Cocktails

## Day 1 – November 9<sup>th</sup>, Thursday

### General Insurance With A Focus On MTPL

09:00 - 10:30	Registration & Breakfast
10:30 - 11:00	<a href="#">Opening Remarks</a> Speaker: Undersecretariat of Treasury – Arif Hikmet Cesur
11:00 - 11:20	<a href="#">Welcome from the Actuarial Society of Turkey</a> Speaker: Orhun Emre Çelik
11:20 - 11:50	<a href="#">Introduction to the International Actuarial Association (IAA)</a> Speaker: Vladimir Novikov / Ibrahim Muhanna, IAA
11:50 - 12:30	<a href="#">'The Present and New Future of Motor Insurance'</a> Speaker: Alessandro Santoni, Willis Towers Watson
12:30 - 14:00	Break & Lunch
14:00 - 14:30	<a href="#">'Motor Insurance Pools'</a> Speaker: Francois Boit, FIA, FSAI, Lux Actuaries & Consultants
14:30 - 15:00	<a href="#">'MTPL – Lessons Learned from Russia'</a> Speaker: Vladimir Novikov
15:00 - 15:30	Break and Networking
15:30 - 16:30	CEO Panel: 'MTPL Insurance – Turkish Case' with debate moderator: Ender Güzeler <i>Panelists:</i> Alfredo Munoz Perez – CEO, Mapfre Sigorta Cenk Tabakoğlu – CEO, Unico Sigorta Defne Türkeş – CEO, Liberty Sigorta Kurt Ebik – CEO, Orient Sigorta Levent Uluçeçen – CEO, Quick Sigorta
16:30 - 17:00	CEO Panel Questions / Answers
17:00 - 18:30	Cocktail Reception

## Day 2 – November 10<sup>th</sup>, Friday

### Life Insurance & Pension

09:15 - 10.15	Registration & Breakfast
10:15 - 10:45	Opening Remarks Speaker: Undersecretariat of Treasury – A. Gaffar Erbek
10:45 - 11:00	Welcome from the Actuarial Society of Turkey Speaker: Orhun Emre Çelik
11:00 - 11:30	<a href="#">Introduction to the International Actuarial Association (IAA)</a> Speaker: Vladimir Novikov / Ibrahim Muhanna, IAA
11:30 - 12:00	' <a href="#">Recent Regulatory Developments in Europe</a> ' Speaker: Vasilis Aggelou, FHAS, Lux Actuaries & Consultants
12:00- 12:30	' <a href="#">IFRS 17, Redefining Insurance Contract Accounting</a> ' Speaker: Jan-Huug Lobregt, PwC
12:30 - 14:00	Break & Lunch
14:00 - 15:00	CEO Panel: 'Life And Pension - Turkish Case' With debate moderator: Ayhan Sincek <i>Panelists:</i> Cemal Kışmir – CEO, BNP Paribas Cardif Deniz Yurtseven – CEO, Metlife Fırat Kuruca – CEO, AvivaSA Özgür Obalı – CEO, Vakıf Emeklilik Uğur Erkan – CEO, Anadolu Hayat Emeklilik
15:00 - 15:30	CEO Panel Questions / Answers
15:30 - 16:00	'Actuarial Function From a CEO's Perspective' Speaker: Marius Popescu, CEO, NN Hayat ve Emeklilik
16:00 - 16:20	Break & Networking
16:20 - 16:50	' <a href="#">Pre-funding Healthcare Benefits After Retirement</a> ' Speaker: Ibrahim Muhanna
16:50 - 17:10	'Actuaries Without Borders' Speaker: Gayane Arsenyan
17:10 - 18:30	Cocktail Reception



# Speakers - Day 1, November 9<sup>th</sup>

*By order of presentation*



**Arif Hikmet CESUR**

With a MSc in Economics from Illinois University. He started his career as Assistant Specialist at Insurance Supervision Board in 1993. Became Deputy Chairman at the Board in 2006. He has been working as Chairman since 2010. He is also visiting lecturer at Hacettepe University.



**Orhun Emre Çelik**

With a MSc in Management Engineering from Istanbul Technical University and PhD in Banking and Finance from Kadir Has University. He started his career as Assistant Actuary at Insurance Supervision Board in 1998 and gained Actuary title in 2002. After, having various private sector experiences, he established a consultancy firm in 2009. He is also Chairman of the Society from 2012.



**Vladimir Novikov**

Vladimir Novikov is the head of Russian Guild of Actuaries. With a MSc in Mathematics from Moscow State University and a PhD from the Steklov Mathematical Institute of the Russian Academy of Science; Vladimir actively participates in global actuarial profession community, and now serves role of Chairman of Eurasia and Middle East Subcommittee of Advice and Assistance Committee of International Actuarial Association (IAA). He is the head of Russian Guild of actuaries; his term extended until 2018 by election in 2015.





### **Ibrahim Muhanna**

With a MSc in Actuarial Mathematics. Since 1986 he has advised 52 insurers, 23 governments, and other clients in 38 countries. He has written several papers & delivered over 600 presentations on actuarial, financial awareness, social justice, municipal finance & governance issues in 54 countries. In 2007, he was awarded "The National Order of the Cedar" by the Lebanese President. The award is in recognition of his great service & devotion to the Nation.



### **Alessandro Santoni**

He is the PC Sales and Practice leader for Continental Europe and Ireland in Willis Towers Watson and has been working in the company since 1997. Alessandro's main areas of expertise include the review of claims reserves for insurance and reinsurance companies, Mergers and Acquisitions and setting of rates for personal lines. He is also coauthor of a study on personal lines pricing presented at Astin in 2007, for which he won the James Anderson Award.



### **Francois Boit**

Francois is a consulting actuary in Lux Actuaries & Consultants. He is a Fellow of the French Institute of Actuaries, the Institute of Actuaries (UK) and the Society of Actuaries in Ireland with broad experience in Non-Life insurance and reinsurance across a number of lines of business that encompasses reserving, pricing, capital modelling and business planning. Prior experience includes consulting in UK at Lloyd's, European mergers & acquisitions, appointed actuary for a global insurance & reinsurance group where he held reserving and pricing positions in Switzerland, India and the UK. He was a member of the structured settlements working party for the Institute of Actuaries.



# Speakers - Day 2, November 10<sup>th</sup>

*By order of presentation*

## **A. Gaffar Erbek**



School.

A. Gaffar ERBEK completed his master's degree in Finance, Risk Management and Insurance at the University of Illinois in USA after his undergraduate education at the Faculty of Political Sciences of Ankara University. He has been with the Undersecretary of Treasury, General Directorate of Insurance for 17 years; currently working in the Department of Life and Health Insurance. He has worked as a consultant in OECD in Paris and as an assistant director in the international organization of Economic Cooperation Organization in Tehran, where he also gave insurance lectures in ECO Insurance



## **Vasilis Aggelou**

Vasilis heads up the Greek practice of Lux Actuaries & Consultants. He has more than 18 years' professional experience in the Greek Insurance industry, serving various roles including CRO for ING Greece, Chief Bancassurance Officer for National Insurance Company and Head of actuarial services for Deloitte & Touche Greece. He is a Mathematician and a Fellow of the Hellenic Actuarial Society.



## **Jan-Huug Lobregt**

Jan-Huug is insurance partner at PwC Netherlands and Leader of PwC's EMEA Actuarial Services. He joined PwC in 1996. He is a qualified actuary and has specialized in risk management, Solvency II, IFRS, M&A and performance improvement for insurance companies; developing new tariffs for P&C products, risk and demand modelling based on GLM techniques; pricing health insurance products; Solvency II & Risk management implementations with insurance companies.





### **Gayane Arsenyan**

She is vice chair of Actuaries Without Borders, founding and board member of the Actuarial Society of Armenia, and supervisor actuary at the Central Bank of Armenia, Yerevan, Armenia. She is also Committee member of Eurasia and Middle East subcommittee since 2014.



### **Marius Popescu**

Marius was appointed CEO of NN Hayat ve Emeklilik in 2017. Before that, he spent 12 years with NN Group in Romania in various leadership roles, such as CEO of NN Investment Partners, and CEO of NN Life Insurance, the largest life and pension company in Romania. Before NN Group, he worked as a finance professional in Toronto, Canada. Marius has a master's degree from Saint Mary's University in Canada, as well as a few financial designations such as CFA and CPA.

## **VENUE**



### **Milli Reasürans**

### **Conference Hall**

#### **Address:**

Maçka cad. No:35

34367 Şişli İSTANBUL

[Milli Re GoogleMap](#)

