# The ROLE of the ACTUARY in the LIFE, PENSION and SOCIAL SECURITY SECTORS

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### WHAT IS AN ACTUARY?

An actuary is a professional person who applies mathematical skills to financial, business and social problems, especially those which involve uncertain future events...





#### The Actuarial Profession

making financial sense of the future

THE ACTUARIAL PROFESSION

160

years

1848-2008



### THE ACTUARY - a brief history

- Roman origins of name (actuarius)
- actuary of the Society for Equitable Assurances
- William Morgan, 1775-1830
- John Finlaison, government actuary 1822-1851
- Institute of Actuaries, London, 1848
- International Actuarial Association (IAA), 1895
- new constitution of the IAA, 1998



### **ACTUARIAL TRAINING**

- mathematics
- statistics
- economics
- finance and financial mathematics
- mathematical modelling
- investment and asset/liability management
- financial management
- enterprise risk management
- professionalism



# MAJOR FIELDS OF ACTUARIAL WORK

- life insurance
- general insurance
- reinsurance
- investment
- financial engineering
- corporate finance
- banking
- enterprise risk

management

- pensions
- social security
- health care financing
- government service
- regulation and supervision
- personal financial advice
- expert witness
- education and research

## HOW DOES THE PROFESSION SERVE THE PUBLIC INTEREST?

- it ensures quality control of qualified actuaries through
  - initial qualifications and requirements
  - Continuing Professional Development
  - practising certificates or qualification standards
- it sets a code of conduct and technical standards
- it supports statutory roles by education and standards
- it investigates complaints against members
- it disciplines where there has been misconduct



#### VISION STATEMENT OF IAA

The **vision** of the IAA is:

To seek worldwide recognition for the actuarial profession as a major player in the decision-making process within the financial services industry, in the area of social protection and in the management of risk, for the well-being of society as a whole.



### **ACTUARIAL SKILLS**

- mathematical modelling
- managing and communicating uncertainty
- evaluating financial consequences
- analysis and measurement of risk
- scientific pricing and reserving techniques
- asset/liability management
- financial management
- within a framework of professionalism



# ROLE OF ACTUARY IN LIFE INSURANCE - 1

- design and pricing of products
- pricing guarantees and options
- valuing liabilities
- estimating fair value for accounts
- analysis of experience
- asset/liability management
- investment strategy
- reinsurance/securitisation



# ROLE OF ACTUARY IN LIFE INSURANCE - 2

- profitability measurement
- control of bonus systems
- assessing shareholder value
- disclosure to policyholders/customers
- solvency analysis
- dynamic financial analysis
- financial condition reporting
- enterprise risk management



# "APPOINTED ACTUARY" or "RESPONSIBLE ACTUARY"

- adviser to Board and senior management
- responsible for assets as well as liabilities
- continuous financial monitoring
- valuation of assets and liabilities
- hot line to supervisor in case of difficulties
- operating under professional standards



# CONTINUOUS MONITORING OF FINANCIAL POSITION

- product design and marketing
- premium rates and options
- current investments and continuing policy
- derivative exposures
- current and future level of expenses
- reinsurance arrangements



### **UK "THREE ACTUARY" MODEL**

- Head of actuarial function...
- ...to advise Board of Directors
- With Profits Actuary...
- ...to advise Board's Policyholder Committee
- ...on exercise of discretion
- Reviewing Actuary...
- ...to advise auditor
  - plus independent peer review of each



### WHISTLE-BLOWING (REPORTING)

- professional responsibility
- underpinned by legislation
- interests of policyholders
- responsibility to company
- responsibility to regulator
- need for indemnity...
- ...and protection against litigation



# DYNAMIC FINANCIAL ANALYSIS (STRESS-TESTING)

- realistic future cash-flows
- impact of regulatory requirements
- alternative scenarios
- use of stochastic modelling
- identification of risks
- risk management strategies
- financial condition report



# INDIVIDUAL CAPITAL ASSESSMENT (ICA)

- risk-based capital requirements
- use of internal models
- stochastic modelling of variability
- scenarios in respect of other uncertainty
- correlations between risks



### THE ACTUARY AS RISK MANAGER

- Basel II emphasis on risk management
- actuaries specialise in the analysis of risk
- ...and modelling risk and uncertainty
- especially in insurance companies...
- ...but also in other financial institutions
- actuaries equipped for Chief Risk Officer role
- synthesising risk analysis
- …and communicating risk to the Board



### **ACTUARIES IN REGULATION**

- understanding of actuarial issues
- effective monitoring of technical reserves
- monitoring of financial strength/solvency
- able to challenge company actuaries
- …as well as supporting statutory actuary
- interface with actuarial profession



### **ACTUARIES IN PUBLIC POLICY**

- financial services regulation and supervision
- design and financing of social security
- pensions policy, regulation and supervision
- public sector pension arrangements
- financing of health care and long-term care
- consumer credit
- analysing and interpreting demographic trends
- projecting the population



### **ACTUARIES IN PUBLIC POLICY**

- assessment of compensation, e.g. for injury
- appraisal of risk and financing of capital projects
- modelling catastrophes and epidemics
- assessing long-term liabilities, e.g. nuclear waste disposal
- implications of global warming
- evaluating costs of environmental damage



# ACTUARIAL ROLES IN SOCIAL SECURITY SCHEMES

- demographic projections
- estimates of future benefit outgo
- estimates of future contribution income
- long-term projections of financial balance
- short/medium-term estimates of cash-flow
- development of funding strategies
- interactions with complementary plans



## ROLE OF ACTUARIES IN SOCIAL SECURITY REFORM

- analysis of costs of existing arrangements
- advice on alternative structures
- modelling the transition
- advice on establishment of second/third pillars
- regulation of second/third pillars
- impact on public expenditure/borrowing
- impact on investment markets



# ACTUARIAL ROLES IN COMPLEMENTARY PENSIONS

- scheme design
- advising on level of contributions
- funding and solvency management
- asset/liability management
- pricing of individual options
- individual and bulk transfers
- risk management



# ACTUARIAL ROLES IN INDIVIDUAL ACCOUNTS

- design of structure
- level of contributions needed
- disclosure of expenses
- pricing and reserving for guarantees
- asset/liability management
- pricing and reserving for annuities
- design of alternative draw-down methods



#### OTHER ACTUARIAL ROLES

- investment
  - portfolio management
  - asset/liability modelling and management
  - strategic asset allocation
- corporate finance
  - appraisal of capital projects
  - risk analysis and control
- assessment of damages and compensation
  - value of loss of earnings, cost of care, etc



# ROLE OF LOCAL ACTUARIAL PROFESSIONAL BODY

- requirements for initial education
- qualification standards
- professionalism training
- continuing professional development
- standards of practice
- interface with regulatory bodies
- promotion of the profession
- disciplinary framework



# What does society gain from having an actuarial profession?

- access to specialist skills
- quality control of experts
- high standards of actuarial service
- integrity and objectivity in advice
- input into public debate
- support for statutory roles





### Turn Risk Into Opportunity™

