

INTERNATIONAL ACTUARIAL ASSOCIATION
BUDGET 2017

		2016 Budget	2016 Actual as of September 30 2016	2017 Budget	2016 Forecast as of September 30 2016
	# of Fully Qualified Actuaries	93,425		\$ 96,643	94,748
	% Increase of FQAs	1.4%		2.0%	
	Annual Dues Rate	\$ 17.75		\$ 18.75	17.75
	% Increase of Annual Dues Rate	0%		5.6%	
Ordinary Income/Expense					
Note	Income				
1	Book sales & other revenue	\$ 100,000	\$ 17,958	\$ 75,000	20,000
	Interest & investment revenue	34,400	26,302	34,000	30,000
	Membership dues - Associate	1,600	1,125	1,500	1,500
2	Membership dues - Full	1,658,296	1,256,935	1,812,056	1,679,277
2	Other dues - Observers	30,000	7,500	10,000	10,000
2	Other dues - Patrons	60,000	29,659	60,000	40,000
	Total Income	1,884,296	1,339,479	1,992,556	1,780,777
	Expense				
	Amortization - capital assets	23,100	10,841	14,500	14,500
3	Bank charges & service fees	12,400	13,433	15,000	16,000
4	Bulletins	(20,000)		(20,000)	(20,000)
	Committee & Representation Exp				
5	Committee expenses	130,500	46,696	110,000	83,500
6	Representation expenses	40,000	42,019	50,000	55,000
	Total Committee & Representation Exp	170,500	88,715	160,000	138,500
	Gifts & awards	2,500	669	2,000	2,000
7	Insurance	24,500	23,518	32,000	31,000
	Investment service fees	2,800	1,857	2,800	2,500
	Loss (gain) on foreign exchange - realized		51,362	-	52,000
8	Office & overhead	64,800	27,127	53,500	40,000
	Office space	133,700	93,620	134,200	125,000
9	Printing	37,900	6,495	25,900	8,000
	Professional services	27,500	71,500	33,000	75,000
10	Statutory meetings - logistics	200,000	104,258	280,000	200,000
11	Statutory meetings - travel	115,000	62,441	80,000	110,000
12	Support staff	1,180,000	834,348	1,250,000	1,112,000
	Telephone, fax & teleconference	23,800	27,480	25,000	35,000
	Translation	4,600	3,466	5,000	4,600
	Travel - general		6,412		8,000
	Website services & development	53,100	26,555	40,000	40,000
	Total Expense	2,056,200	1,454,097	2,132,900	1,994,100
	Net Ordinary Income	(171,904)	(114,618)	(140,345)	(213,323)
	Other Income/Expense				
	Other Income (Expense)				
	Gain (loss) - investment	4,800	51,450	-	55,000
	Section Administration Recovery	157,600	93,684	140,600	125,000
	VAT	19,000	-		19,000
	Net Other Income	181,400	145,134	140,600	199,000
	Excess (deficiency) of Revenue over Expenses	\$ 9,496	\$ 30,516	\$ 256	\$ (14,323)

International Actuarial Association Budget for 2017

IAA (Excluding Sections)

Notes to the Budget for 2017

1. Book sales and other revenue is primarily revenue from the sale of books. The publication of the Risk Adjustment monograph and of a Risk Book is expected for early 2017. It is anticipated that the publication of the monograph will have a similar financial impact on revenue as the publication of Discount Rates in 2013. This will increase the number of publications available for sale and, if the trend continues, we expect a renewed interest in prior publications resulting in increased sales overall. The Risk Book will have a lesser impact.
2. The budget assumes an increase of 2.0% in FQA's over the September 30, 2016 forecast and an increase in revenue of 2 members in the Patron category with the addition of 1 more Gold level member and 1 Bronze level member (equal to the 2016 budget). The previous increase in membership dues was from \$17.25 to \$17.75 in 2015.
3. Bank charges and fees include credit card fees and wire transfers.
4. The cost recovery amount under Bulletins represents the Sections' payment to the IAA (Excluding Sections) for the management of the ASTIN Bulletin - The Journal of the IAA.
5. We have not received the budgets from committees for 2017. Based on actuals to date we have estimated the costs to be a 15.7% decrease from 2016 budget and a 3.4% increase over actuals in 2015. This should allow for expense increases as well as additional committees. Advice and Assistance committee expenses are offset by the funds received from the ICA reserve.
6. Representation expenses includes additional funding for the incoming Executive Director to travel outside of the statutory meetings and a recognition of the increase in Officers attendance at events worldwide.
7. Insurance includes coverage for events, business, Directors and Officers, and Errors and Omissions.
8. Office and overhead includes shipping costs for book sales. As book sales increase, office and overhead increases to account for the shipping costs related to books. This line also covers staff training and development, ongoing incidental computer equipment replacements, software and the cost of day-to-day office supplies.
9. There is a direct correlation between book revenue and the printing lines. Prior to sale, books are shown as inventory. As books are sold, their related printing expenses are recognized.
10. Meeting locations for 2017 are Budapest, Hungary and Chicago, USA.
11. Statutory meetings travel and accommodation is budgeted for three Officers and six staff members to attend the IAA statutory meetings. It also includes a provision of \$10,000 for the special assistance fund.
12. Support staff:
2017: 11 full-time positions and 1 part-time (increase of 1 part-time position)
Executive Director - there will be some overlap in this position with the arrival of a new ED; Director of Operations and Finance; Director of Technical activities (actuary); Director of Communications and Membership; Supranational Relations support; Meeting Manager; IT and Web Specialist; Executive Assistant; Office Administrator; Coordinator, Communications and Membership; Assistant, Technical Activities; part-time web-master.
In 2016, there were no additional positions.