

CREDIBLE LOSS RATIO CLAIMS RESERVES:

THE BENKTANDER, NEUHAUS AND MACK METHODS REVISITED

Hürlimann Werner
IRMG and Aon Re (Switzerland) Ltd.
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Agenda

1. Basic identity
2. The credible loss ratio IBNR method
3. A numerical example
4. A digression: are the A.M. Best Loss Development Factors "best" factors?

1. Basic identity.

ultimate claims = *paid claims* + *outstanding claims* + *IBNR claims*

2. The credible loss ratio IBNR method.

loss triangle of paid claims statistics:

| underwriting period | development period | | | | | |
|---------------------|--------------------|-----------|-----------|---------|---------|--------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | 3'789'045 | 2'860'826 | 506'651 | 151'996 | 65'141 | 24'203 |
| 2 | 3'582'774 | 2'687'080 | 1'250'163 | 535'784 | 880'143 | - |
| 3 | 4'221'853 | 3'166'390 | 2'249'388 | 207'853 | - | - |
| 4 | 4'074'429 | 2'949'557 | 1'162'885 | - | - | - |
| 5 | 1'227'618 | 3'906'617 | - | - | - | - |
| 6 | 6'839'930 | - | - | - | - | - |

S_{ik} : *paid claims* for underwriting period i reported in period $i + k - 1$, $1 \leq i, k \leq n$

V_i : *actuarial premium* for underwriting period i (or measure of exposure)

$$m_k = \frac{\sum_{i=1}^{n-k+1} S_{ik}}{\sum_{i=1}^{n-k+1} V_i}, \quad k = 1, \dots, n : \text{loss ratio}$$

(amount of claims per unit of actuarial premium required in the reporting period k)

C_{in-i+1} : **accumulated paid claims** for underwriting period i reported in the latest period of development n

Consider

$U_i^{BC} = V_i \cdot \sum_{k=1}^n m_k$: **burning cost** of **ultimate claims** required for the underwriting period i

$$p_i = \frac{V_i \cdot \sum_{k=1}^{n-i+1} m_k}{U_i^{BC}} = \frac{\sum_{k=1}^{n-i+1} m_k}{\sum_{k=1}^n m_k} : \text{loss ratio payout}$$

(proportion of ultimate claims, which is expected to be paid for the underwriting period i)

First estimate of the ultimate claims (grossing up the latest accumulated paid claims amount with the loss ratio payout):

$$U_i^{ind} = \frac{C_{in-i+1}}{p_i}, \quad i = 1, \dots, n : \text{individual ultimate claims}$$

(based solely on the individual latest claims experience of an underwriting year)

$$R_i^{ind} = q_i \cdot U_i^{ind}, \quad i = 1, \dots, n : \text{individual loss ratio IBNR claims reserve}$$

($q_i = 1 - p_i$ the proportion of ultimate claims, which is expected to be paid in the future for the underwriting period i)

Second estimate of the ultimate claims (burning cost estimate):

$$R_i^{coll} = q_i \cdot U_i^{BC}, \quad i = 1, \dots, n : \text{collective loss ratio IBNR claims reserve}$$

(based solely on the portfolio claims experience of all underwriting periods)

Two **extreme positions** suggest credibility mixture:

$$R_i^c = Z_i \cdot R_i^{ind} + (1 - Z_i) \cdot R_i^{coll}, \quad i = 1, \dots, n : \text{credible loss ratio IBNR claims reserve}$$

Z_i : **credibility weight** of individual loss ratio reserve.

Problem of the **estimation of the credibility weight**. Three proposals:

$$1) \quad Z_i^{GB} = p_i : \text{Bengtander loss ratio IBNR claims reserve}$$

(the credibility weight should increase similarly as the accumulated claims develop)

$$2) \quad Z_i^{WN} = \sum_{k=1}^{n-i+1} m_k : \text{Neuhaus loss ratio IBNR claims reserve}$$

3) An **optimal credibility weight** (minimum mean squared error of credible reserve):

$$Z_i^* = \frac{p_i}{q_i} \cdot \frac{\text{Cov}[C_{in-i+1}, R_i] + p_i q_i \cdot \text{Var}[U_i^{BC}]}{\text{Var}[C_{in-i+1}] + p_i^2 \cdot \text{Var}[U_i^{BC}]}$$

PRACTICAL METHOD

Consider **model for the loss ratio payout** (Mack(2000)):

$$E\left[\frac{C_{in-i+1}}{U_i} \mid U_i\right] = p_i, \quad \text{Var}\left[\frac{C_{in-i+1}}{U_i} \mid U_i\right] = p_i q_i \beta_i^2(U_i), \quad i = 1, \dots, n.$$

The factor q_i ensures that $\text{Var}\left[\frac{C_{in-i+1}}{U_i} \mid U_i\right] = 0$ when $i = 1$ and that $\text{Var}\left[\frac{C_{in-i+1}}{U_i} \mid U_i\right] \rightarrow 0$ in case of very small values p_i .

Theorem. Under the assumption of the loss ratio payout model, the optimal credibility weights Z_i^* which minimize the mean squared error $mse(R_i^c) = E\left[(R_i^c - R_i)^2\right]$ and the variance $\text{Var}[R_i^c]$ are given by

$$Z_i^* = \frac{p_i}{p_i + t_i^*}, \text{ with}$$

$$t_i^* = \frac{f - 1 + q_i + \sqrt{(f + 1)^2 + q_i^2}}{2}, \quad i = 1, \dots, n.$$

Comparison:

$$1) \quad \text{Benktander method:} \quad t_i^{GB} = q_i, \quad i = 1, \dots, n$$

$$2) \quad \text{Neuhaus method:} \quad t_i^{WN} = q_i + \frac{1 - \sum_{k=1}^n m_k}{\sum_{k=1}^n m_k}, \quad i = 1, \dots, n$$

$$3) \quad \text{Optimal method:} \quad f = 1 \quad \text{and} \quad t_i^* = \frac{1}{2} \left(q_i + \sqrt{q_i^2 + 4} \right), \quad i = 1, \dots, n$$

Note **monotone decreasing credibility weights** in the underwriting periods and

$$Z_i^* \leq \frac{1}{2}, \quad i = 1, \dots, n,$$

3. A numerical example.

Consider loss triangle of paid claims displayed at the beginning of Section 2.

Table 3.1: parameters of credible loss ratio method

| underwriting period | parameters | | | | | |
|---------------------|------------|---------|---------|---------|---------|---------|
| | V | m | p | q | t | Z* |
| 1 | 8'000'000 | 0.40230 | 1 | 0 | 0.27713 | 0.78301 |
| 2 | 9'000'000 | 0.33129 | 0.99687 | 0.00313 | 0.33405 | 0.74901 |
| 3 | 10'000'000 | 0.13971 | 0.93925 | 0.06075 | 0.37734 | 0.71340 |
| 4 | 10'000'000 | 0.03317 | 0.90488 | 0.09512 | 0.26679 | 0.77230 |
| 5 | 10'000'000 | 0.05560 | 0.76012 | 0.23988 | 0.16771 | 0.81925 |
| 6 | 12'000'000 | 0.00303 | 0.41685 | 0.58315 | 0.47409 | 0.46788 |

Table 3.2: credible loss ratio IBNR reserves

| underwriting period | IBNR method | | | | |
|---------------------|-------------|------------|------------|------------|------------|
| | collective | individual | Neuhaus | Benktander | optimal |
| all periods | 10'600'143 | 12'714'477 | 11'219'478 | 11'241'879 | 11'340'434 |
| 2 | 27'228 | 28'101 | 28'067 | 28'098 | 27'882 |
| 3 | 586'303 | 636'809 | 632'085 | 633'741 | 622'334 |
| 4 | 918'019 | 860'619 | 867'892 | 866'079 | 873'689 |
| 5 | 2'315'070 | 1'620'276 | 1'805'379 | 1'786'943 | 1'745'863 |
| 6 | 6'753'523 | 9'568'672 | 7'886'055 | 7'927'018 | 8'070'666 |

Table 3.3: credible loss ratio ultimate claims

| underwriting period | IBNR method | | | | |
|---------------------|-------------|------------|------------|------------|------------|
| | collective | individual | Neuhaus | Benktander | optimal |
| all periods | 56'940'469 | 59'054'803 | 57'559'804 | 57'582'205 | 57'680'760 |
| 1 | 7'397'862 | 7'397'862 | 7'397'862 | 7'397'862 | 7'397'862 |
| 2 | 8'963'172 | 8'964'045 | 8'964'011 | 8'964'042 | 8'963'826 |
| 3 | 10'431'787 | 10'482'293 | 10'477'569 | 10'479'225 | 10'467'818 |
| 4 | 9'104'890 | 9'047'490 | 9'054'763 | 9'052'950 | 9'060'560 |
| 5 | 7'449'305 | 6'754'511 | 6'939'614 | 6'921'178 | 6'880'098 |
| 6 | 13'593'453 | 16'408'602 | 14'725'985 | 14'766'948 | 14'910'596 |

Table 3.4: mean squared standard errors (ratio to minimal error)

| underwriting period | IBNR method | | | | |
|---------------------|-------------|------------|----------|------------|---------|
| | collective | individual | Neuhaus | Benktander | optimal |
| 2 | 1.007012 | 1.000787 | 1.000567 | 1.000768 | 1 |
| 3 | 1.109791 | 1.017720 | 1.008041 | 1.011004 | 1 |
| 4 | 1.254679 | 1.022139 | 1.004355 | 1.007506 | 1 |
| 5 | 1.931076 | 1.045325 | 1.010179 | 1.004850 | 1 |
| 6 | 1.347837 | 1.449922 | 1.006833 | 1.004137 | 1 |

The Neuhaus and Benktander loss ratio reserves are quite close to the optimal credible reserve. In the present situation, the Neuhaus reserve is closer to the optimal one than the Benktander reserve for all underwriting years. Through application of a credible loss ratio reserving method, the reduction in mean squared error is substantial. In absence of sufficient information to estimate the optimal credibility weights, the three simple credible methods are highly recommended for actuarial practice.

4. A digression: are the A.M. Best Loss Development Factors "best" factors?

Compare *inverse of the loss ratio payout factors* obtained from the ratio $\frac{U_i}{C_{in-i+1}}$

Example: A.M. Best Table of paid claims for General Liability claims made policies.

Table 4.1: loss triangle of paid claims for General Liability claims made policies

| underwriting period | development year | | | | | | | | | |
|------------------------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1994 | 394'645 | 991'758 | 1'601'166 | 2'048'315 | 2'286'923 | 2'464'913 | 2'578'083 | 2'632'786 | 2'678'889 | 2'691'701 |
| 1995 | 353'192 | 969'542 | 1'592'009 | 1'974'155 | 2'272'665 | 2'438'559 | 2'566'985 | 2'671'750 | 2'741'844 | |
| 1996 | 388'218 | 1'078'557 | 1'646'205 | 2'171'862 | 2'443'991 | 2'709'179 | 2'827'232 | 2'934'048 | | |
| 1997 | 389'758 | 1'082'588 | 1'874'868 | 2'427'603 | 2'867'146 | 3'125'564 | 3'277'475 | | | |
| 1998 | 449'549 | 1'312'383 | 2'190'150 | 2'989'522 | 3'671'202 | 4'103'170 | | | | |
| 1999 | 391'147 | 1'398'570 | 2'506'347 | 3'448'315 | 4'134'317 | | | | | |
| 2000 | 683'853 | 1'720'774 | 3'136'015 | 4'112'141 | | | | | | |
| 2001 | 586'225 | 1'962'547 | 3'283'757 | | | | | | | |
| 2002 | 810'359 | 2'149'450 | | | | | | | | |
| 2003 | 648'230 | | | | | | | | | |

Table 4.2: inverse of loss ratio payout factors

| | A.M. Best | optimal | Benktander | Neuhaus | collective | individual |
|------|-----------|---------|------------|---------|------------|------------|
| 1994 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 | 1.000 |
| 1995 | 1.010 | 1.005 | 1.005 | 1.005 | 1.005 | 1.005 |
| 1996 | 1.030 | 1.027 | 1.027 | 1.027 | 1.027 | 1.027 |
| 1997 | 1.066 | 1.062 | 1.062 | 1.062 | 1.061 | 1.062 |
| 1998 | 1.114 | 1.112 | 1.113 | 1.113 | 1.112 | 1.113 |
| 1999 | 1.226 | 1.220 | 1.221 | 1.221 | 1.219 | 1.222 |
| 2000 | 1.471 | 1.440 | 1.439 | 1.439 | 1.441 | 1.438 |
| 2001 | 1.986 | 1.920 | 1.914 | 1.915 | 1.927 | 1.903 |
| 2002 | 3.475 | 3.344 | 3.328 | 3.331 | 3.366 | 3.245 |
| 2003 | 9.903 | 9.669 | 9.652 | 9.655 | 9.696 | 9.285 |

A.M. Best factors systematically overestimate (slightly) the optimal and nearly optimal Benktander and Neuhaus factors.